

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards pursuant to Section 13(a) of The Exchange Act. ☐

**CAPITAL CITY BANK GROUP, INC.**

**FORM 8- K  
CURRENT REPORT**

**Item 7.01 Regulation FD Disclosure**

Capital City Bank Group, Inc. posted to its internet website (www.ccbg.com) a second quarter 2023 Investor Presentation.

A copy of the presentation materials is being furnished as Exhibit 99.1 to this report, substantially in the form intended to be used. Exhibit 99.1 is incorporated by reference under this Item 7.01.

In accordance with general instruction B.2 of Current Report on Form 8-K, this information (including Exhibit 99.1) is furnished and shall not be deemed filed for purposes of Section 18 of the Securities Exchange Act of 1934.

**Item 9.01 Financial Statements and Exhibits.**

- (d) Exhibits. The exhibits listed in the exhibit index are furnished pursuant to Regulation FD as part of this Current Report on Form 8-K and shall not be deemed filed for purposes of Section 18 of the Securities and Exchange Act of 1934.

<u>Item No.</u>	<u>Description of Exhibit</u>
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99.1	Copy of second quarter 2023 Investor Presentation for Capital City Bank Group, Inc.
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## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

### **CAPITAL CITY BANK GROUP, INC.**

Date: August 4, 2023

By: /s/ Jephtha E. Larkin

Jephtha E. Larkin,

Executive Vice President and Chief Financial Officer

## EXHIBIT INDEX

Exhibit Number	Description
99.1	<a href="#"><u>Investor Presentation for second quarter 2023.</u></a>

Exhibit 99.1

# INVESTOR PRESENTATION

SECOND QUARTER 2023

NASDAQ: CCBG

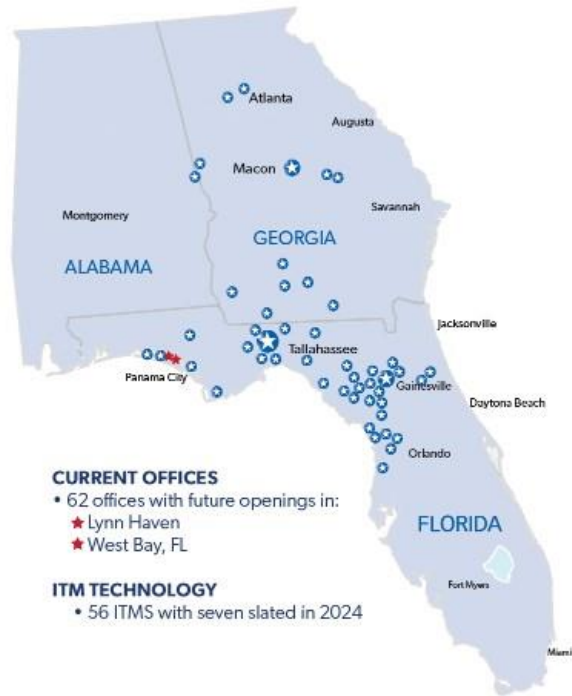


## FORWARD-LOOKING STATEMENTS

This presentation includes forward-looking statements, including statements about future results. These statements are subject to uncertainties and risks that could cause the Company's future results to differ materially. The following factors, among others, could cause the Company's actual results to differ: our ability to successfully manage credit risk, interest rate risk, liquidity risk, and other risks inherent to our industry; legislative or regulatory changes; adverse developments in the financial services industry generally, such as the recent bank failures and any related impact on depositor behavior; the effects of changes in the level of checking or savings account deposits and the competition for deposits on our funding costs, net interest margin and ability to replace maturing deposits and advances, as necessary; the effects of actions taken by governmental agencies to stabilize the financial system and the effectiveness of such actions; changes in monetary and fiscal policies of the U.S. Government; inflation, interest rate, market and monetary fluctuations; the effects of security breaches and computer viruses that may affect our computer systems or fraud related to debit card products; the accuracy of our financial statement estimates and assumptions, including the estimates used for our allowance for credit losses, deferred tax asset valuation and pension plan; changes in our liquidity position; changes in accounting principles, policies, practices or guidelines; the frequency and magnitude of foreclosure of our loans; the effects of our lack of a diversified loan portfolio, including the risks of loan segments, geographic and industry concentrations; the strength of the United States economy in general and the strength of the local economies in which we conduct operations; our ability to declare and pay dividends, the payment of which is subject to our capital requirements; changes in the securities and real estate markets; structural changes in the markets for origination, sale and servicing of residential mortgages; uncertainty in the pricing of residential mortgage loans that we sell, as well as competition for the mortgage servicing rights related to these loans and related interest rate risk or price risk resulting from retaining mortgage servicing rights and the potential effects of higher interest rates on our loan origination volumes; the effect of corporate restructuring, acquisitions or dispositions, including the actual restructuring and other related charges and the failure to achieve the expected gains, revenue growth or expense savings from such corporate restructuring, acquisitions or dispositions; the effects of natural disasters, harsh weather conditions (including hurricanes), widespread health emergencies (including pandemics, such as the COVID-19 pandemic), military conflict, terrorism, civil unrest or other geopolitical events; our ability to comply with the extensive laws and regulations to which we are subject, including the laws for each jurisdiction where we operate; the willingness of clients to accept third-party products and services rather than our products and services and vice versa; increased competition and its effect on pricing; technological changes; the outcomes of litigation or regulatory proceedings; negative publicity and the impact on our reputation; changes in consumer spending and saving habits; growth and profitability of our noninterest income; the limited trading activity of our common stock; the concentration of ownership of our common stock; anti-takeover provisions under federal and state law as well as our Articles of Incorporation and our Bylaws; other risks described from time to time in our filings with the Securities and Exchange Commission; and our ability to manage the risks involved in the foregoing. Additional factors can be found in our Annual Report on Form 10-K for the fiscal year ended December 31, 2022, and our other filings with the SEC, which are available at the SEC's internet site (<http://www.sec.gov>).

## CORPORATE PROFILE

- Oldest Florida-based Publicly Traded Bank
- \$4.4B in Total Assets
- Loans HFI: \$2.7B/Deposits: \$3.8B
- 88% Florida/12% Georgia
  - Florida deposit market share of 7.7%
  - Georgia deposit market share of 5.5%
- ~50/50 Mix of Consumer and Commercial Clients (Deposits)
- \$2.5B Assets Under Management



## CORPORATE PROFILE





## WHY CCBG?

- Florida and Georgia Growth and Demographics
  - Combination of Stable Legacy Markets and High Growth New Markets
- Strong Deposit Franchise
  - Provides Low-Cost Funding
  - Granular and Diversified
- Low Execution Risk
  - Strong Credit Quality
  - Diversified Revenues (Wealth, Mortgage)
- Strong Capital – Ability to Deploy
  - TBV/Share - Growth of 12% Annualized Over Last 5 years
- Seasoned and Experienced Bankers
  - Strong Insider Ownership
  - Multiple Business Cycles



## ACCOLADES

**Forbes**

Capital City Bank named one of  
**"America's Best-In-State Banks"**  
by *Forbes*  
2023

*Selection made from direct consumer  
feedback and online reviews*



**11 CONSECUTIVE YEARS**  
**"Best Banks to Work For"**  
by *American Bankers Association*

*Ranked #29 out of 90 banks nationwide*

**Florida Trend**  
FLORIDA'S BUSINESS AUTHORITY

**12 CONSECUTIVE YEARS**  
**"Best Companies to  
Work for in Florida"**  
by *Florida Trend*  
2023

*Ranked #24 in the  
"Large Companies" category*

## AT A GLANCE

### FLORIDA

- Highest Migration Rate in the U.S.<sup>(1)</sup>
- Population growth rate is two times national average
- Highest Net Income Migration\* in the Country 2020-2021<sup>(1)</sup>
  - \$39.2 Billion
  - \$4.48 Million in income gained per hour over the year
  - Florida gained income from all but 2 states
- State budget continues to grow: \$116.5B
- Business-friendly State with No Personal Income Tax

### GEORGIA

- 7th Highest Migration Rate in U.S.
- 8th Most Populous State
- Gwinnett and Cobb County Populations are 2nd and 3rd largest in Georgia, respectively<sup>(2)</sup>
- Georgia Boasts a Competitive Fiscal and Tax Structure<sup>(3)</sup>
- Cobb and Gwinnett Counties are Home to Major Businesses
  - Cobb County is headquarters to The Home Depot, Atlanta Braves, Lockheed Martin Aeronautics Company among others
  - Gwinnett County boasted 26 company relocations and expansions in 2022<sup>(4)</sup>

\*The amount of income that moved into the state minus the income that moved out, determined by IRS tax returns  
(1) Source: Florida Chamber of Commerce  
(2) S&P Global Market  
(3) Georgia Chamber Foundation, Economic Dynamism Q2 Quarterly Economic Report 2023  
(4) Partnership Gwinnett 2022 Annual Report

## FLORIDA LEGACY MARKETS

	TALLAHASSEE MSA	GAINESVILLE MSA
Total Deposits (in Thousands)	\$1,702,722	\$541,656
Market Share <sup>(1)</sup>	16.7%	8.2%
Market Share Rank <sup>(1)</sup>	#2	#4
Top 3 Industries	Government, Education, Professional	Education, Healthcare, Retail Distribution
Projected Population Growth <sup>(2)</sup>	2.8%	4.9%
Projected HH Income Growth <sup>(2)</sup>	9.9%	13.5%

### RURAL COMBINED - 11 MARKETS <sup>(3)</sup>

Total Deposits	\$1,210,906
Market Share <sup>(1)(3)</sup>	9.7%
Market Champions	Agriculture, Manufacturing, County Seat
Top 3 Market Share in 7 of 11 Markets	

### MARKET DEMOGRAPHICS

	POPULATION GROWTH RATE		HOUSEHOLD	
	2010-2023	2023-2028	Median Income 2023	Projected Growth 2023-2028
CCBG Florida Markets	17.50%	5.70%	\$53,467	12.40%
Florida	17.80%	5.00%	\$65,813	11.00%
United States	8.30%	2.10%	\$73,503	13.30%

(1) S&P Global Market  
 (2) Projected Change from 2023-2028 (Nelson)  
 (3) Excludes Markets with <2% Share

# GEORGIA LEGACY MARKET

## MACON MSA

Total Deposits (in Thousands) <sup>(1)</sup>	\$148,580
Market Share <sup>(1)</sup>	2.8%
Market Share Rank <sup>(1)</sup>	#10
Top 3 Industries	Education, Healthcare, Defense
Projected Population Growth <sup>(2)</sup>	0.8%
Projected HH Income Growth <sup>(2)</sup>	17.7%

## RURAL COMBINED - 3 MARKETS <sup>(3)</sup>

Total Deposits	\$321,143
Market Share <sup>(1)(3)</sup>	8.5%
Market Champions	Agriculture, Manufacturing, County Seat

## MARKET DEMOGRAPHICS <sup>(1)(4)</sup>

	POPULATION GROWTH RATE		HOUSEHOLD	
	2010-2023	2023-2028	Median Income 2023	Projected Growth 2023-2028
CCBG Georgia Markets	15.86%	3.96%	\$56,029	5.10%
Georgia	12.83%	3.73%	\$70,349	13.87%
United States	8.30%	2.10%	\$73,503	13.30%

(1) S&P Global Market  
 (2) Projected Change from 2023-2028 (Nielson)  
 (3) Excludes Markets with <2% Share  
 (4) U.S. Census Bureau

# NEW MARKET DEMOGRAPHICS

EMERALD COAST		
	BAY COUNTY MARKET	WALTON COUNTY MARKET
CCB Offices	Breakfast Point office opened Q2-20; Lynn Haven planned to open Q3-23; West Bay office planned to open Q1-24	Watersound office opened in Q1-23
Population Growth Rate 2010-2023 <sup>(1)</sup>	6.8%	49.8%
Projected Population Growth <sup>(2)</sup>	5.2%	12.2%
HH Median Income 2023 <sup>(2)</sup>	\$68,722	\$70,073
Projected HH Income Growth <sup>(2)</sup>	18.8%	11.1%

## STJOE COMPANY – A Diversified Real Estate Operating Company (Commercial, Hospitality, & Residential)

### Significant Land Holdings for Development

- 169,000 acres owned in Walton, Gulf, Bay Counties
- Entitlements to develop over 170,000 residential units and over 20 million sq ft of non-residential use property

### Significant Migration from Other States

- Latitude Margaritaville Watersound (Residential – 3,500 homes) – Buyers from 46 states
- Watersound Origins (Residential – 1,100 homes) – Buyers from 32 states

### Recent Trends

- Moving to area to live full-time – away from large Metro markets
- Broad demographics
- Schools (Walton County ranked #3 in Florida)

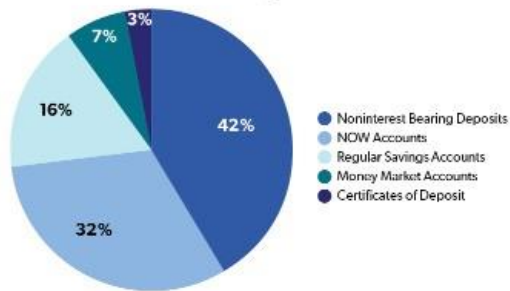
NORTHERN ARC		
	COBB COUNTY MARKET	GWINNETT COUNTY MARKET
CCB Office Opened	Marietta office opened in Q4-22	Duluth office opened in Q2-23
Population Growth 2010-2023 <sup>(1)</sup>	12.8%	22.3%
Projected Population Growth <sup>(1)</sup> (2023-2028)	3.4%	5.3%
Median HH Income 2023 <sup>(1)</sup>	\$90,991	\$84,610
Projected HH Income Growth <sup>(1)</sup> (2023-2028)	13.8%	15.1%

(1) S&P Capital IQ

(2) S&P Global Market Intelligence ESR; U.S. Census Bureau

# DEPOSIT FRANCHISE

**Average Deposit Portfolio Composition**



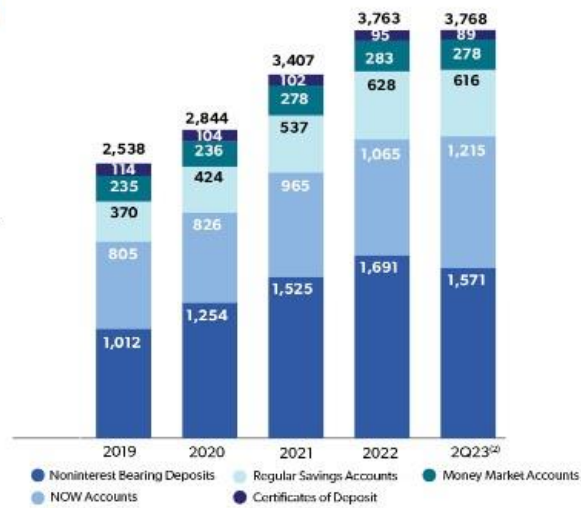
## Deposit Portfolio Highlights

- CAGR<sup>(4)</sup> of ~ 12.16% DDA, ~ 8.96% MMA/SAV/NOW
- 98% Core Deposit<sup>(1)</sup> to Total Deposit<sup>(2)</sup>
- 40% Noninterest Bearing Balance

## Deposit Beta History

RATE CYCLE	INT BEARING DEPOSITS	TOTAL DEPOSITS
4Q.2003 to 4Q.2006	42%	33%
4Q.2015 to 4Q.2018	15%	9%
1Q.2022 to 2Q.2023	10%	6%

**Average Deposit Growth**



Total Cost of Funds - CCBG	0.35%	0.16%	0.10%	0.17%	0.51%
Total Cost of Deposits	0.27%	0.05%	0.02%	0.09%	0.43%
Total Cost of Funds - Peer <sup>(3)</sup>	0.89%	0.69%	0.30%	0.46%	1.21%

(1) Total Deposits less CDs

(2) YTD

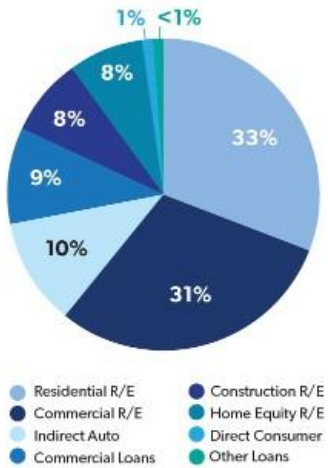
(3) Publicly Traded \$1-\$5 Billion SE Commercial Banks (Source: S+P Market Intelligence)

(4) 2019 to 2023



## LOAN PORTFOLIO DIVERSIFICATION

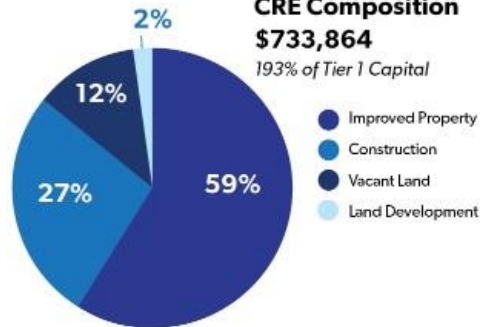
**Loan Portfolio**  
\$2,667,003<sup>(1)</sup>



Top 25 loans represent 7% of total loans.  
Average loan size of \$92,000

**CRE Composition**  
\$733,864

193% of Tier 1 Capital



**Improved Property Composition**  
\$431,162



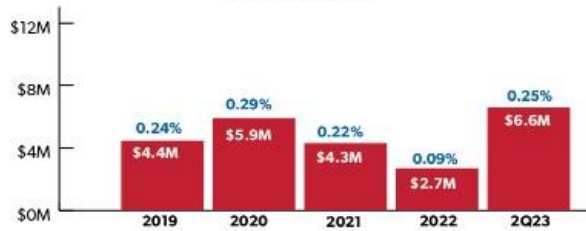
(1) 2Q2023-EOM  
(2) Avg Loan = \$538,000



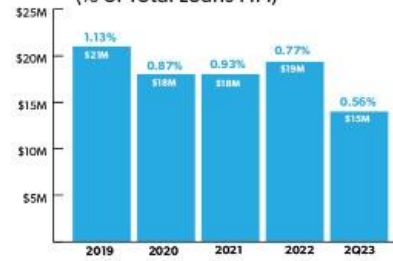
## CREDIT QUALITY

- Proven **strong** underwriting and risk management
- 5 year average annual credit losses of **11 basis points**
- ACL coverage **1.05% of loans**

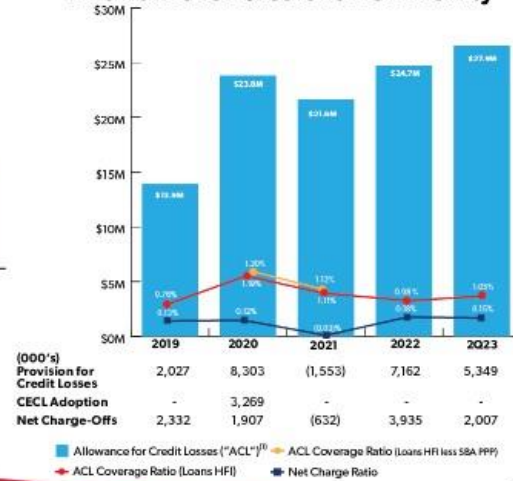
### Non-Performing Loans (% of Loans HFI)



### Classified Loans (% of Total Loans HFI)



### Allowance for Credit Losses Activity<sup>(1)</sup>

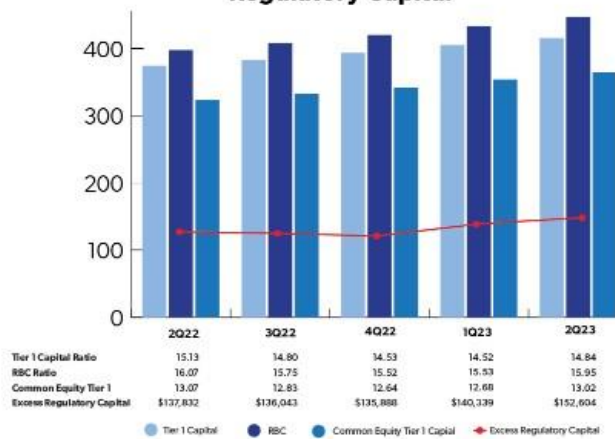


(1) HFI Loans only - does not include \$3.0M in allowance for unfunded loans at 06/30/23.

# CAPITAL

- YoY Growth of **17%** in TBV/Share and **16%** in TCE Ratio
- **\$153M** in Excess Regulatory Capital (Above Well-Capitalized)
- Adjusted TCE Ratio of **6.9%** if HTM Securities Loss was Recognized in AOCI

## Regulatory Capital



## Tangible Common Equity



## STRATEGIC INITIATIVES: Three Pillars of Execution

### DRIVE REVENUES

Generate Loan Growth > Interest Rate Profile > Grow & Diversify Fee Income

### DISCIPLINED EXPENSE MANAGEMENT

Committed to Expense Reduction > Efficiency Initiatives in Motion

### EFFECTIVELY DEPLOY CAPITAL

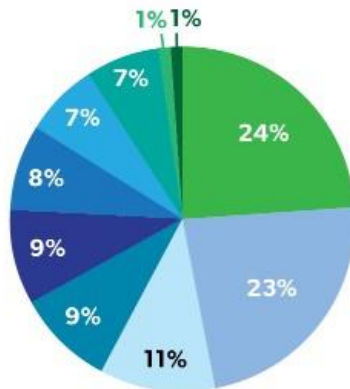
Organic Growth > Return Capital > Leverage Capital

> Executed Under a Strong Risk Management & Credit Culture <

# DRIVE REVENUES

## Diversified Revenues

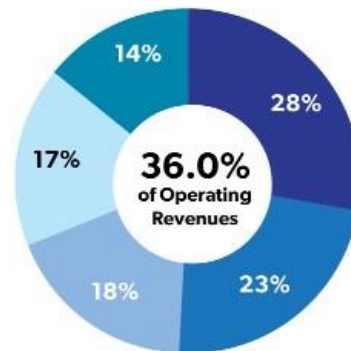
### INTEREST INCOME<sup>(1)</sup>



**\$88.9 Million**

- Commercial R/E
- Residential R/E
- Investment Securities
- Home Equity R/E
- Construction R/E
- Funds Sold & Deposits with Banks
- Indirect Auto
- Commercial Loans
- Direct Consumer
- Fees on Loans

### FEE INCOME<sup>(1)</sup>



**\$45.1 Million**

- Mortgage Banking Revenues - CCHL (51% ownership)
- Deposit Fees
- Wealth Management Fee
- Bank Card Fees
- Other

(1) YTD - 06/30/23

# DRIVE REVENUES

## Generate Loan Growth



(1) Includes SBA PPP Activity - Ex SBA PPP = 5.6% core growth

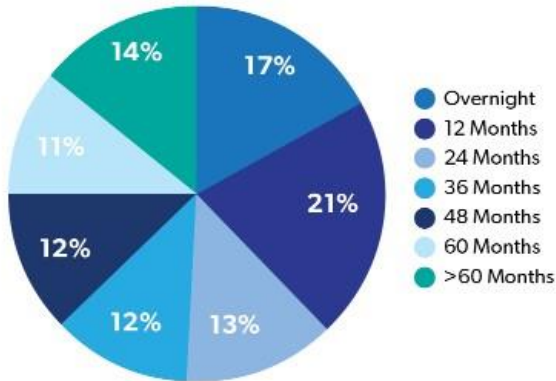
(2) 2Q 2023 vs. 2Q 2022

(3) Annualized

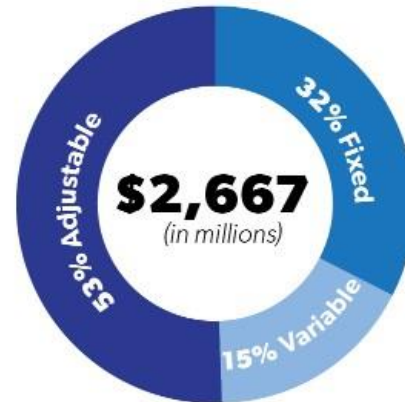
## DRIVE REVENUES

## Interest Rate Risk Profile

Loan Repricing - HFI Loans



Loan Rate Mix

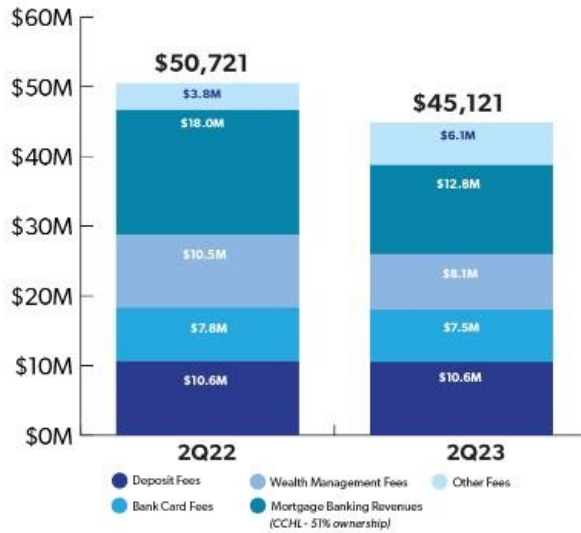


- 68% of Loan Portfolio is Variable or Adjustable
- 38% of Loan Portfolio Reprices within One Year
- 100% of Investment Portfolio Reprices < 3 years (2.76)

# DRIVE REVENUES

Grow and Diversify Fee Income

**Fee Income Mix<sup>(1)</sup>**  
(In Millions)



**Growth Initiatives**



## HIGHLIGHTS

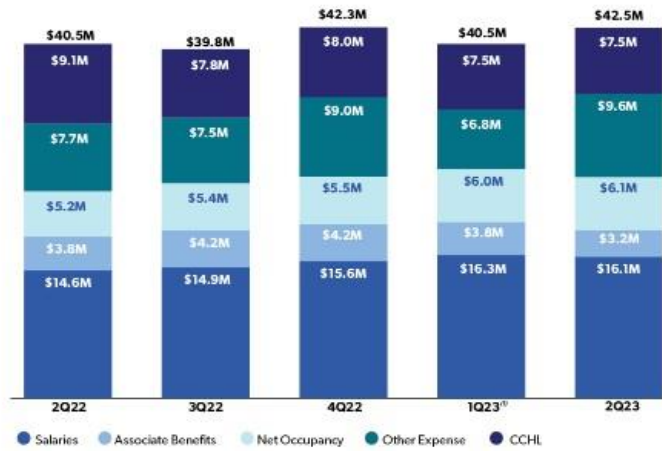
- Wealth AUM of \$2.5B - 5 year CAGR of ~10%

(1) YTD - June 30, 2023

## EXPENSE MANAGEMENT

Continued Focus on  
Expense Control

### Noninterest Expense Trend



### HIGHLIGHTS

- *Efficiency Initiatives in Motion*
  - Banking Office Optimization
  - Process Improvement/RPA
  - Enhanced Digital Front Door
  - Leverage Virtual Tellers
  - Data Analytics/Automated Target Marketing

(1) Pension settlement charge of \$1.8 million



## EXPENSE MANAGEMENT

Investing in  
Technology

### Technology Initiatives to Propel Growth

Embracing Technology to Expand Product Offerings, Provide Exceptional Experiences & Improve Efficiency



Continuous Investment in Platforms to Improve Loan Workflow and Understand Client Profitability

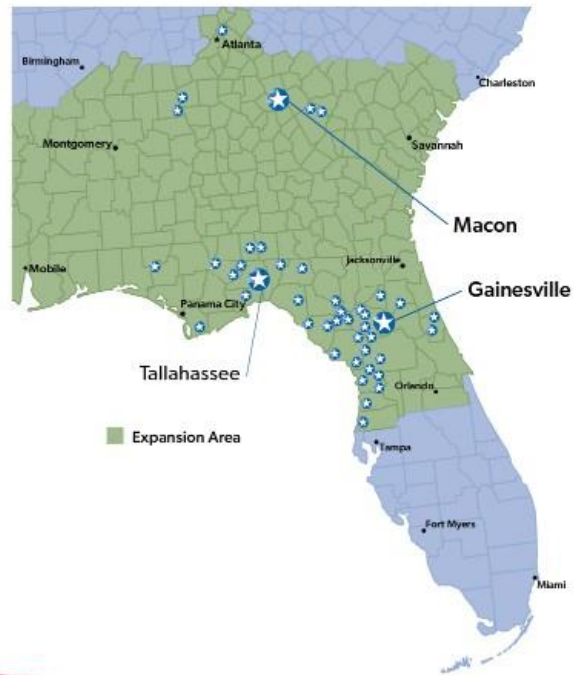
# ACQUISITION OPPORTUNITY

## PROFILE

- Banks with \$200-600M Assets  
~250 Total Banks
- TBV Pricing Attractive

## TARGETS

- Strong Core Deposit Base
- Lack of Scale to Absorb  
Regulatory Cost
- Succession Plan Unclear





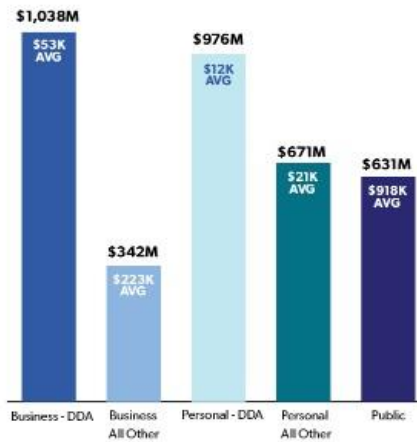
**Capital City**  
**Bank Group**

# SUPPLEMENTAL INFORMATION

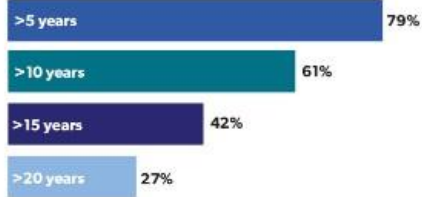


## DEPOSIT FRANCHISE

### Deposits Breakdown<sup>(1)</sup> Overall Average Account Balance \$27,787



### Deposit Account Tenure Overall Average Tenure = 12 Years



Uninsured Deposit Analysis	(000's)
Uninsured Deposits (000's)	1,605,922
Less: Collateralized Deposits	(543,809)
Less: Affiliate Deposits (CCB owned)	(143,812)
Uninsured Deposits	918,301
<b>Total Deposits<sup>(2)</sup></b>	<b>3,788,866</b>
<b>Percentage of Uninsured Deposits</b>	<b>24%</b>

(1) Does not include \$86.9M in Certificates of Deposit.

(2) Total deposits as reported on Earnings Release dated 06/30/23

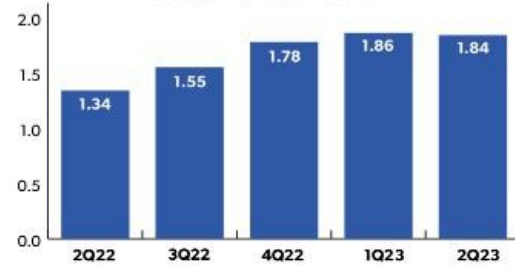
# INVESTMENTS

- Very Short Total Portfolio Duration of **2.76 Years**
- **73%** is Government Guaranteed
- Total After-Tax Unrealized Loss at June 30, 2023:
  - > AFS (AOCI) = **\$28.3M** (6.8% of Balance)
  - > HTM = **\$34.5M** (5.8% of Balance)
  - > Total Unrealized Loss = **6.2%** of Balance

## Composition



## Securities Yield



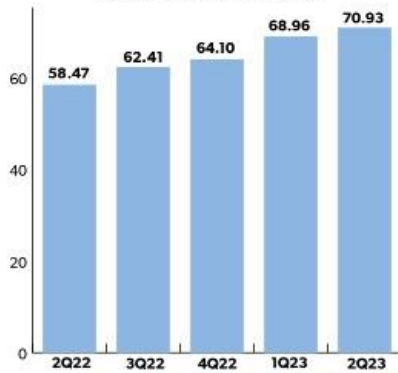
Type	AFS			HTM		
	Balance	Pre-Tax Unrealized Loss	Duration (yrs)	Balance	Pre-Tax Unrealized Loss	Duration (yrs)
U.S. Treasury	22,047	(1,797)	2.2	432,157	(25,365)	2.0
U.S. Government Agencies & Corporations	175,515	(11,275)	1.6			
State & Political Subdivisions	46,842	(5,958)	4.3			
Mortgage-Backed Securities	77,144	(11,012)	6.5	163,062	(20,814)	3.9
Corporate Securities	95,317	(7,934)	2.8			
<b>Total</b>	<b>416,865</b>	<b>(37,976)</b>	<b>3.1</b>	<b>595,219</b>	<b>(46,179)</b>	<b>2.5</b>
<b>Memo: After-Tax</b>		<b>(28,349)</b>			<b>(34,473)</b>	

Dollars in thousands, unless otherwise noted; data as of June 30, 2023  
Investment portfolio excludes non-marketable equity securities of \$1.7 million

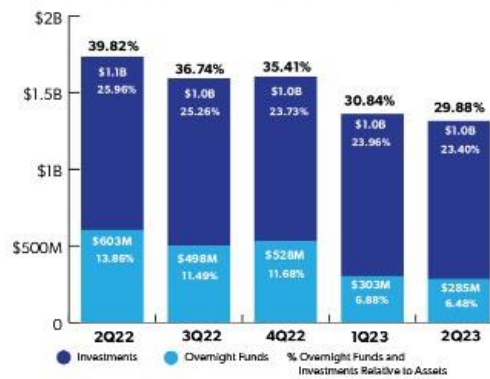
## LIQUIDITY

- Strong Balance Sheet Flexibility:
  - > Loan/Deposit Ratio of **71%**
  - > Overnight Funds + Total Securities = **30%** of Total Assets
  - > Overnight Funds + Free Securities = **14%** of Total Assets
- 109%** of Uninsured Deposits Are Covered By Overnight Funds, Free Securities, & FHLB Capacity
- Additional External Liquidity Sources of **\$1.2B**

### Loan/Deposit Ratio

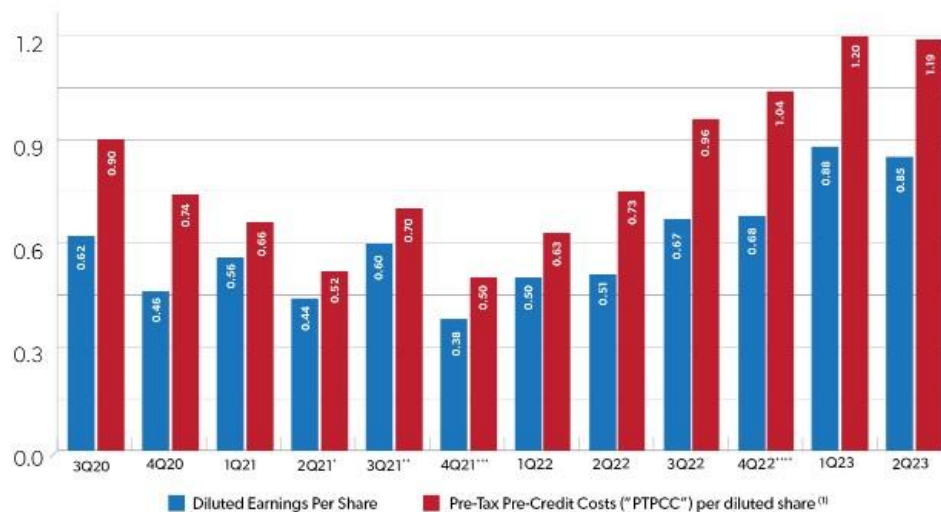


### Overnight Funds & Investments



as of June 30, 2023 \$ in thousands	Total Available	Amount Used	Net Availability
<b>Internal Sources</b>			
Free Securities (unpledged)	347,071	-	347,071
Overnight funds	285,129	-	285,129
<b>External Sources</b>			
FHLB	372,362	-	372,362
FRB	391,773	-	391,773
Brokered Deposits	219,978	-	219,978
Other	175,000	-	175,000
<b>Total Liquidity</b>	<b>1,791,313</b>	<b>-</b>	<b>1,791,313</b>

## QUARTERLY RESULTS



<sup>\*</sup>Includes \$0.10 per share partial pension settlement expense

<sup>\*\*</sup>Includes \$0.02 per share partial pension settlement expense

<sup>\*\*\*</sup>Includes \$0.03 per share partial pension settlement expense

<sup>\*\*\*\*</sup>Includes \$0.08 per share pension settlement expense

<sup>(1)</sup> Adjusted Non-GAAP; See Appendix for Reconciliation



## SECOND QUARTER 2023

(Dollars in thousands)	1Q.2023		2Q.2023		\$ Change	
	Core CCBG	CCHL	Core CCBG	CCHL	Core CCBG	Core CCBG
Net Interest Income	40,546	(157)	40,169	(163)	(377)	-0.93%
Provision for Credit Losses	3,130	-	2,219	-	(911)	-29.11%
Deposit Fees	5,239	-	5,326	-	87	1.66%
Bank Card Fees	3,726	-	3,795	-	69	1.85%
Wealth Management Fees	3,928	-	4,149	-	221	5.63%
Mortgage Banking Fees	-	6,995	-	5,837	0	0
Other	1,684	676	1,802	1,964	118	7.01%
Total Noninterest Income	14,577	7,671	15,072	7,801	495	3.40%
Salaries	16,268	5,361	16,133	5,357	(135)	-0.83%
Other Associate Benefits	3,780	227	3,175	219	(605)	-16.01%
Total Compensation	20,048	5,588	19,308	5,576	(740)	-3.69%
Occupancy, Net	6,005	757	6,065	755	60	1.00%
Other	6,825	1,232	9,579	1,251	2,754	40.35%
Total Noninterest Expense	32,878	7,577	34,952	7,582	2,074	6.31%
Operating Profit	19,115	(63)	18,070	56	(1,045)	-5.47%
Income Taxes	4,126	7	3,525	19	(601)	-14.57%
Net Income (Before CCHL)	14,989	(70)	14,545	37	(444)	-2.96%
CCHL 51% Interest, net of tax	(35)	(35)	6	6	42	-116.67%
CCBG Consolidated Net Income	14,954	-	14,551	-	(403)	-2.69%
CCBG Consolidated Diluted EPS	0.88	-	0.85	-	(0.03)	-2.64%

0.88

0.85

### QUARTER HIGHLIGHTS

- Tax-equivalent net interest income totaled \$40.1 million compared to \$40.5 million – net interest margin increased from 4.04% to 4.05% – total deposit cost increased 17 basis points to 4.3 basis points
- Loan balances grew \$75.3 million, or 2.9% (average), and \$30.1 million, or 1.1% (end of period)
- Deposit balances (including repurchase agreements) declined \$89.2 million, or 2.3% (average), and \$16.9 million, or 0.4% (end of period)
- Continued strong credit quality metrics – lower provision expense of \$0.9 million reflected lower loan growth and net loan charge-offs (7 basis points of average loans) – the allowance coverage ratio increased from 1.01% to 1.05%
- Noninterest income increased \$0.7 million, or 2.8%, due to higher wealth management fees, deposit fees, and bankcard fees. Total revenues and earnings (break-even) at CCHL included a \$1.4 million gain from the sale of MSRs
- Noninterest expense increased \$2.1 million, or 5.1%, primarily due to a \$1.8 million gain on the sale of a banking office in 1Q.2023. A one-time consulting payment of \$0.8 million and a \$0.3 million gain related to our SERP also impacted noninterest expense for 2Q.2023
- Tangible book value per share increased \$0.59, or 3.2%, driven by strong earnings – net unrealized loss on AFS securities remained stable
- Repurchased 40,495 shares of common stock compared to 25,241 shares in 1Q.23

## NON-GAAP FINANCIAL MEASURES

We present a tangible common equity ratio that removes the effect of goodwill resulting from merger and acquisition activity. We believe this measure is useful to investors because it allows investors to more easily compare our capital adequacy to other companies in the industry. The GAAP to non-GAAP reconciliation is provided below.

Dollars in Thousands		2019	2020	2021	2022	2Q23
<b>TANGIBLE COMMON EQUITY RATIO</b>						
Shareowners' Equity (GAAP)		\$327,016	\$320,837	\$383,166	\$394,016	\$420,779
Less: Goodwill (GAAP)		\$84,810	\$89,095	\$93,523	\$93,093	\$93,013
Tangible Shareowners' Equity (non-GAAP)	A	\$242,206	\$231,742	\$289,643	\$300,923	\$327,766
Total Assets (GAAP)		\$3,088,953	\$3,798,071	\$4,263,849	\$4,525,958	\$4,399,563
Less: Goodwill (GAAP)		\$84,810	\$89,095	\$93,523	\$93,093	\$93,013
Tangible Assets (non-GAAP)	B	\$3,004,143	\$3,708,976	\$4,170,326	\$4,432,865	\$4,306,550
Tangible Common Equity Ratio	A/B	8.06%	6.25%	6.95%	6.79%	7.61%

Pre-tax pre-credit costs per diluted share is a measure used by management to evaluate core operating results exclusive of credit costs, including loan loss provision and other real estate expenses. We believe this measure is useful to investors because it allows investors to more easily compare our core operating results to other companies in the industry. The GAAP to non-GAAP reconciliation is provided below.

Dollars in Thousands		2021	2022	2Q23
<b>PRE-TAX PRE-CREDIT COSTS Per Diluted Share</b>				
Income Before Income Taxes (GAAP)		\$43,231	\$50,231	\$37,183
Plus: Provision for Loan Losses (GAAP)		\$ (1,553)	\$7,162	\$5,349
Plus: Other Real Estate Owned Expense (GAAP)		\$(1,488)	\$(337)	\$(1,855)
Pre-Tax Pre-Credit Costs (non-GAAP)	A	\$40,190	\$57,056	\$40,677
Average Diluted Common Shares (GAAP)	B	16,893	16,985	17,040
Pre-Tax Pre-Credit Costs Per Diluted Share	A/B	\$2.38	\$3.36	\$2.39



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