### UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, DC 20549

### FORM 8-K

### CURRENT REPORT

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported):

October 26, 2023

### **CAPITAL CITY BANK GROUP,**

INC. (Exact name of registrant as specifie

Florida	rter) 0-13358	59-2273542
(State of Incorporation)	(Commission File No	(IRS Employer Identification No.)
217 North Monroe	, Tallahassee, Florida	32301
Strockddress of principoffices	pal executive	(Zip Code)
Registrant's	telephone number, including area of	ode: 850)402-7821
(Former Na Report)	ame or Former Address, if Changed	Since Last
Check the appropriate box below if the Form 8 under any of the following provisions (see Gerbelow):  Written communications pursuant to Rule 4	neral Instruction A.2.	usly satisfy the filing obligation of the registrant
230.425)  Soliciting material pursuant to Rule 14a-12 12)	under the Exchange Act (17 CFR 2	240.14a-
Pre-commencement communications pursua 2(b))	ant to Rule 14d-2(b) under the Excl	nange Act (17 CFR 240.14d-
Pre-commencement communications pursua	ant to Rule 13e-4(c) under the Exch	nange Act (17 CFR 240.13e-
4(c))	of the	
4(c)) ecurities registered pursuant to Section 12(b) act:		
ecurities registered pursuant to Section 12(b)	Trading Symbol(s)	Name of each exchange on which registered

Emplying with any new or revised financial accounting standards pursuant to Section 13(a) of The Exchange Act.

### CAPITAL CITY BANK GROUP,

### FORM 8- K CURRENT REPORT

### Item 7.01 Regulation FD

### Disclosure

Capital City Bank Group, Inc. posted to its internet website (www.ccbg.com) a third quarter 2023 Investor Presentation.

A copy of the presentation materials is being furnished as Exhibit 99.1 to this report, substantially in the form intended to be **Eschi**bit 99.1 is incorporated by reference under this Item 7.01.

In accordance with general instruction B.2 of Current Report on Form 8-K, this information (including Exhibit 99.1) is furnished **shall** not be deemed filed for purposes of Section 18 of the Securities Exchange Act of 1934.

### Item 9.01 Financial Statements and

### Exhibits.

Exhibits. The exhibits listed in the exhibit index are furnished pursuant to Regulation FD as part of this Current Report on Form 8-K and shall not be deemed filed for purposes of Section 18 of the Securities and Exchange 1934.

Item No. Description of

Exhibit

99.1 Copy of third quarter 2023 Investor Presentation for Capital City Bank Group,

Inc.

### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be on its behalfined the undersigned hereunto duly authorized.

### CAPITAL CITY BANK GROUP,

INC.

Date: October 26, By: <u>/s/ Jeptha E. Larkin</u> 2023 Jeptha E. Larkin,

Executive Vice President and Chief Financial

Officer

		EXHIBIT INDEX
Exhibit Number	Description	
99.1	Investor Presentation for third quarter 2023.	
	2023.	

## INVESTOR PRESENTATION

THIRD QUARTER 2023





### FORWARD-LOOKING STATEMENTS

This presentation includes forward-looking statements, including statements about future results. These statements are subject to uncertainties and risks that could cause the Company's future results to differ materially. The following factors, among others, could cause the Company's actual results to differ: our ability to successfully manage credit risk, interest rate risk, liquidity risk, and other risks inherent to our industry; legislative or regulatory changes; adverse developments in the financial services industry generally, such as the recent bank failures and any related impact on depositor behavior; the effects of changes in the level of checking or savings account deposits and the competition for deposits on our funding costs, net interest margin and ability to replace maturing deposits and advances, as necessary; the effects of actions taken by governmental agencies to stabilize the financial system and the effectiveness of such actions; changes in monetary and fiscal policies of the U.S. Government; inflation, interest rate, market and monetary fluctuations; the effects of security breaches and computer viruses that may affect our computer systems or fraud related to debit card products; the accuracy of our financial statement estimates and assumptions, including the estimates used for our allowance for credit losses, deferred tax asset valuation and pension plan; changes in our liquidity position; changes in accounting principles, policies, practices or guidelines; the frequency and magnitude of foreclosure of our loans; the effects of our lack of a diversified loan portfolio, including the risks of loan segments, geographic and industry concentrations; the strength of the United States economy in general and the strength of the local economies in which we conduct operations; our ability to declare and pay dividends, the payment of which is subject to our capital requirements; changes in the securities and real estate markets; structural changes in the markets for origination, sale and servicing of residential mortgages; uncertainty in the pricing of residential mortgage loans that we sell, as well as competition for the mortgage servicing rights related to these loans and related interest rate risk or price risk resulting from retaining mortgage servicing rights and the potential effects of higher interest rates on our loan origination volumes; the effect of corporate restructuring, acquisitions or dispositions, including the actual restructuring and other related charges and the failure to achieve the expected gains, revenue growth or expense savings from such corporate restructuring, acquisitions or dispositions; the effects of natural disasters, harsh weather conditions (including hurricanes), widespread health emergencies (including pandemics, such as the COVID-19 pandemic), military conflict, terrorism, civil unrest or other geopolitical events; our ability to comply with the extensive laws and regulations to which we are subject, including the laws for each jurisdiction where we operate; the willingness of clients to accept third-party products and services rather than our products and services and vice versa; increased competition and its effect on pricing; technological changes; the outcomes of litigation or regulatory proceedings; negative publicity and the impact on our reputation; changes in consumer spending and saving habits: growth and profitability of our noninterest income: the limited trading activity of our common stock; the concentration of ownership of our common stock; anti-takeover provisions under federal and state law as well as our Articles of Incorporation and our Bylaws; other risks described from time to time in our filings with the Securities and Exchange Commission; and our ability to manage the risks involved in the foregoing. Additional factors can be found in our Annual Report on Form 10-K for the fiscal year ended December 31, 2022, and our other filings with the SEC, which are available at the SEC's internet site (http://www.sec.gov).

### CORPORATE PROFILE

- Oldest Florida-based Publicly Traded Bank
- · \$4.1B in Total Assets
- Loans HFI: \$2.7B/Deposits: \$3.5B
- 88% Florida/12% Georgia
  - Florida deposit market share of 7.7%
  - Georgia deposit market share of 5.5%
- ~50/50 Mix of Consumer and Commercial Clients (Deposits)
- \$2.4B Assets Under Management



### CORPORATE PROFILE



(I) As of 09/30/23

### WHY CCBG?

- Florida and Georgia Growth and Demographics
  - Combination of Stable Legacy Markets and High Growth New Markets
- Strong Deposit Franchise
  - Provides Low-Cost Funding
  - Granular and Diversified
- Low Execution Risk
  - Strong Credit Quality
  - Diversified Revenues (Wealth, Mortgage)
- Strong Capital Ability to Deploy
  - TBV/Share Growth of 12% Annualized Over Last 5 years
- Seasoned and Experienced Bankers
  - Strong Insider Ownership
  - Multiple Business Cycles



### **ACCOLADES**

### **Forbes**

Capital City Bank named one of "America's Best-In-State Banks" by Forbes 2023

Selection made from direct consumer feedback and online reviews



11 CONSECUTIVE YEARS
"Best Banks to Work For"
by American Bankers Association

Ranked #29 out of 90 banks nationwide



### 12 CONSECUTIVE YEARS

"Best Companies to Work for in Florida" by Florida Trend 2023

Ranked #24 in the "Large Companies" category

### AT A GLANCE

### **FLORIDA**

- → Highest Migration Rate in the U.S.<sup>®</sup>
- Population growth rate is two times national average
- → Highest Net Income Migration\* in the Country 2020-2021<sup>™</sup>
  - \$39.2 Billion
  - \$4.48 Million in income gained per hour over the year
  - · Florida gained income from all but 2 states
- ≥ State budget continues to grow: \$116.5B
- ☑ Business-friendly State with No Personal Income Tax

### **GEORGIA**

- → 7th Highest Migration Rate in U.S.
- ≥ 8th Most Populous State
- Substitution of the State of State o
- ☑ Georgia Boasts a Competitive Fiscal and Tax Structure<sup>(3)</sup>
- ∠ Cobb and Gwinnett Counties are Home to Major Businesses
  - Cobb County is headquarters to The Home Depot, Atlanta Braves, Lockheed Martin Aeronautics Company among others
  - Gwinnett County boasted 26 company relocations and expansions in 2022<sup>[4]</sup>

The amount of Income that moved into the state minus.

It is a most of the income that the state minus.

Source: Florida Chamber of Commence.

15 Goods: Florida Chamber of Commence.

15 Goods: Market.

10 Georgia Chamber Foundation. Economic Upramien 0.2 Oscoberty Economic Report 2023.

Floringstein Conference 10.072 - Ansur Report.

### FLORIDA LEGACY MARKETS

	TALLAHASSEE MSA GAINESVILLE	MSA
otal Deposits (in Thousands)	\$1,736,881 \$54	19,411
Market Share <sup>(1)</sup>	18.4%	8.6%
Market Share Rank <sup>(1)</sup>	#1	#5
op 3 Industries	Government, Education, Education, Healt Professional Retail Distrit	
Projected Population Growth <sup>(2)</sup>	2.8%	4.9%
Projected HH Income Growth <sup>(3)</sup>	9.9%	13.5%
	9.9%	

Total Deposits	\$1,275,956
Market Share <sup>ross</sup>	10.3%
Market Champions	Agriculture Manufacturing County Sea

	POPULATION GR	OWTH RATE	HOU	SEHOLD
	2010-2023	2023-2028	Median Income 2023	Projected Growth 2023-2028
CCBG Florida Markets	17.55%	5.70%	\$55,467	12.37%
Florida	17.78%	5.00%	\$65,813	10.99%
United States	8.34%	2.14%	\$73,503	13.37%

<sup>(8</sup> S&P Global Market (2) Pajected Change from 2023-2028 (Nielson) (3) Excludes Markets with < 2% Share

### GEORGIA LEGACY MARKET

MACON MSA		
Total Deposits (in Thousands)(1)	\$129,266	
Market Share <sup>10</sup>	2.6%	
Market Share Rank <sup>(1)</sup>	#11	
Top 3 Industries	Education, Healthcare, Defense	
Projected Population Growth <sup>lit</sup>	0.8%	
Projected HH Income Growth <sup>(2)</sup>	17.7%	

RURAL COMBINED - 3 M	ARKETS <sup>(2)</sup>
Total Deposits	\$248,597
Market Share <sup>(1)(3)</sup>	7.3%
Market Champions	Agriculture, Manufacturing, County Seat

	POPULATION GRO	WTH RATE	HOL	JSEHOLD
	2010-2023	2023-2028	Median Income 2023	Projected Growth 2023-2028
CCBG Georgia Markets	15.86%	3.96%	\$56,029	5.05%
Georgia	12.83%	3.73%	\$70,349	13.87%
United States	8.34%	2.14%	\$73,503	13.37%

<sup>(3</sup> SBP Global Market (2) Projected Change from 2023-2028 (Nielson) (3) Excludes Markets with < 2% Share (40 U.S. Census Bureau

### **NEW MARKET DEMOGRAPHICS**

	BAY COUNTY MARKET	WALTON COUNTY MARKET
CCB Offices	Breakfast Point office opened Q2-20; Lynn Haven planned to open Q3-23; West Bay office planned to open Q1-24	Watersound office opened in Q1-23
Population Growth Rate 2010-2023 <sup>(1)</sup>	6.8%	49.8%
Projected Population Growth <sup>®</sup>	5.2%	12.2%
HH Median Income 2023 <sup>(2)</sup>	\$68,722	\$70,073
Projected HH Income Growth <sup>(2)</sup>	18.8%	11.1%

### ST JOE COMPANY - A Diversified Real Estate Operating Company (Commercial, Hospitality, & Residential)

- Significant Land Holdings for Development 169,000 acres owned in Walton, Gulf,
- significant cano reversignment significant range of the property of the proper

### Significant Migration from Other States

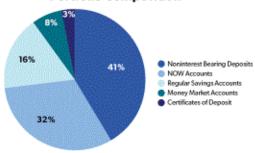
### **Recent Trends**

	COBB COUNTY MARKET	GWINNETT COUNTY MARKET
CCB Office Opened	Marietta office opened in Q4-22	Duluth office opened in Q2-23
Population Growth 2010-2023 <sup>(1)</sup>	12.8%	22.3%
Projected Population Growth <sup>(1)</sup> (2023-2028)	3.4%	5.3%
Median HH Income 2023 <sup>31</sup>	\$90,991	\$84,610
Projected HH Income Growth (1) (2023-2028)	13.8%	15.1%

(1) S&P Capital IO (2) S&P Global Market Intelligence ESR: U.S. Census Bureau

### DEPOSIT FRANCHISE

### **Average Deposit Portfolio Composition**



### **Deposit Portfolio Highlights**

- CAGR<sup>III</sup> of ~ 11.77% DDA, ~ 8.69% MMA/SAV/NOW
- 98% Core Deposit<sup>(1)</sup> to Total Deposit<sup>(2)</sup>
- 41% Noninterest Bearing Balance

### **Deposit Beta History**

DEPOSITS	DEPOSITS
42%	33%
15%	9%
12%	7%
	DEPOSITS 42% 15%

### **Average Deposit Growth**

3,763

3,710

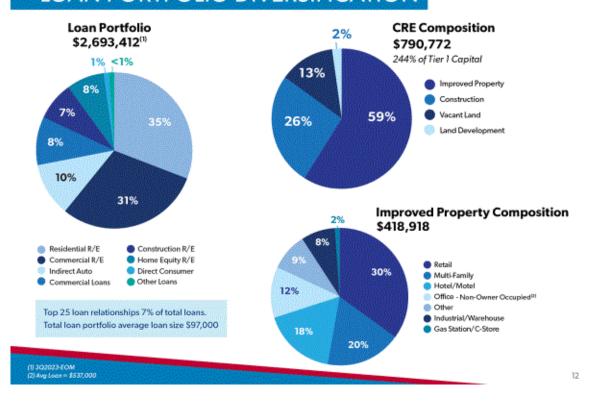


of Funds - CCBG	0.35%	0.16%	0.10%	0.17%	0.51%
Total Cost of Deposits	0.27%	0.05%	0.02%	0.09%	0.42%
Total Cost of Funds - Peer <sup>(0)</sup>	0.89%	0.69%	0.30%	0.46%	1.70%

(1) Total Deposits less CDs

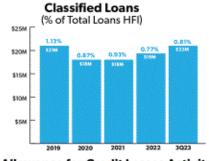
(3) Publicity Traded \$1-\$5 Billion SE Commercial Banks (Source: S+P Market Intelligence) (4) 2019 to 2023

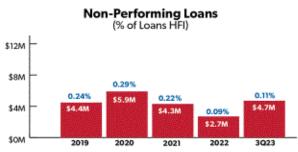
### LOAN PORTFOLIO DIVERSIFICATION

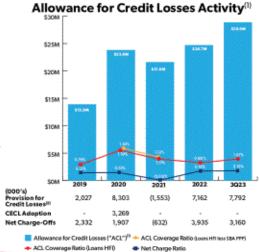


### CREDIT QUALITY

- · Proven strong underwriting and risk management
- 5 year average annual credit losses of 11 basis points
- ACL coverage 1.07% of loans







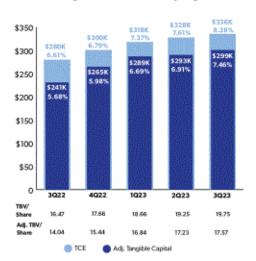
(I) HFI Loans only-does not include \$3.5M in allowance for ulifunded loans at 09/30/23. (2) YTD

### **CAPITAL**

- YoY Growth of 20% in TBV/Share and 25% in TCE Ratio
- \$168M in Excess Regulatory Capital (Above Well-Capitalized)
- Adjusted TCE Ratio of 7.46% if HTM Securities Loss was Recognized in AOCI

### 

### **Tangible Common Equity**



### STRATEGIC INITIATIVES: Three Pillars of Execution

### **DRIVE REVENUES**

Generate Loan Growth > Interest Rate Profile > Grow & Diversify Fee Income

### DISCIPLINED EXPENSE MANAGEMENT

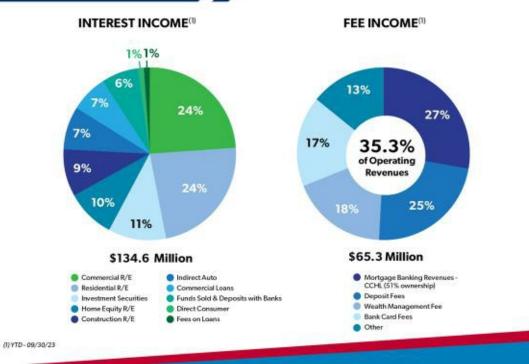
Committed to Expense Reduction > Efficiency Initiatives in Motion

### EFFECTIVELY DEPLOY CAPITAL

Organic Growth > Return Capital > Leverage Capital

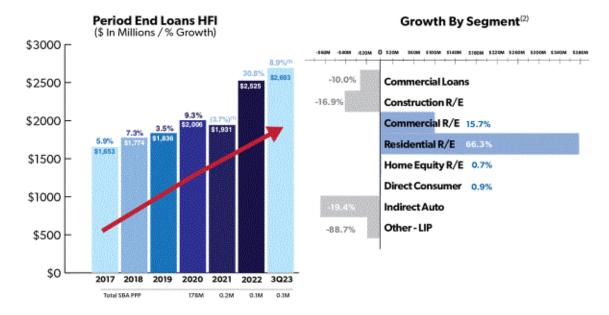
> Executed Under a Strong Risk Management & Credit Culture <

### DRIVE REVENUES Diversified Revenues



### **DRIVE REVENUES**

### Generate Loan Growth



(1) Includes SBA PPPActivity - Ex SBA PPP= 5.6% care growth (2) 3Q 2023 vs. 3Q 2022 (3) YTD - annualized

### DRIVE REVENUES Interest Rate Risk Profile



# 11% 11% 11% 11% 21% 21% 11% 21% 12% 14%

### Loan Rate Mix

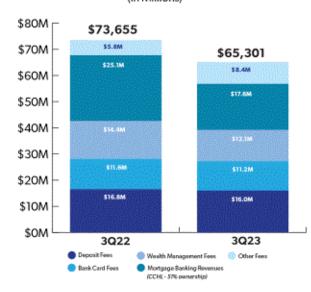


- 69% of Loan Portfolio is Variable or Adjustable
- 38% of Loan Portfolio Reprices within One Year
- 100% of Investment Portfolio Reprices < 3 years (2.61)

### DRIVE REVENUES

### Grow and Diversify Fee Income

### Fee Income Mix<sup>(1)</sup> (In Millions)



### **Growth Initiatives**



### HIGHLIGHTS

 Wealth AUM of \$2.4B - 5 year CAGR of ~10%

(1) YTD - September 30, 2023

### EXPENSE MANAGEMENT

### Continued Focus on **Expense Control**

### **Noninterest Expense Trend**



### **HIGHLIGHTS**

- Efficiency Initiatives in Motion
  - Banking Office Optimization
  - Process Improvement/RPA
  - Enhanced Digital Front Door
  - Leverage Virtual Tellers

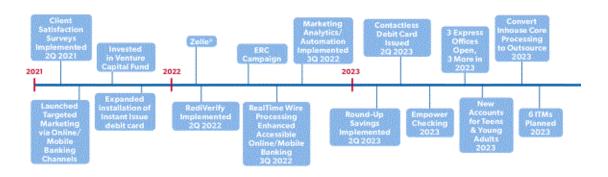
  - Data Analytics/Automated Target Marketing

(1) Pension settlement gain of \$0.3 million



### **Technology Initiatives to Propel Growth**

Embracing Technology to Expand Product Offerings, Provide Exceptional Experiences & Improve Efficiency



Continuous Investment in Platforms to Improve Loan Workflow and Understand Client Profitability

### **ACQUISITION OPPORTUNITY**

### **PROFILE**

- Banks with \$200-600M Assets
   ~250 Total Banks
- TBV Pricing Attractive

### **TARGETS**

- Strong Core Deposit Base
- Lack of Scale to Absorb Regulatory Cost
- Succession Plan Unclear





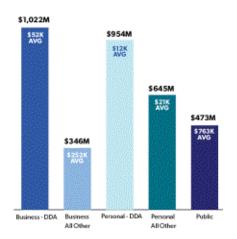
### SUPPLEMENTAL INFORMATION



### DEPOSIT FRANCHISE

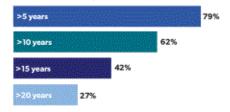
### Deposits Breakdown<sup>(1)</sup>

Overall Average Account Balance \$27,070



### **Deposit Account Tenure**

Overall Average Tenure = 12 Years



Uninsured Deposit Analysis	(000's)
Uninsured Deposits (000's)	1,413,795
Less: Collateralized Deposits	(387,797)
Less: Affiliate Deposits (CCB owned)	(171,383)
Uninsured Deposits	854,615
Total Deposits <sup>(2)</sup>	3,540,445
Percentage of Uninsured Deposits	24%

()) Does not include \$100.0M in Certificates of Deposit. (2) Total deposits as reported on Earnings Release dated 09/30/23

### **INVESTMENTS**

- Very Short Total Portfolio Duration of 2.61 Years
  - > Total cash flows: 2024 = \$190M, 2025: \$327M, 2026: \$234M
- 76% is Government Guaranteed
- · Total After-Tax Unrealized Loss at September 30, 2023:
  - > AFS (AOCI) = \$30.9M (8.4% of Balance)
  - > HTM = \$36.9M (6.3% of Balance)
  - > Total Unrealized Loss = 7.1% of Balance

# 2.0 1.78 1.86 1.84 1.81 1.5 1.0 0.5 0.0 3Q22 4Q22 1Q23 2Q23 3Q23

**Securities Yield** 

### Composition



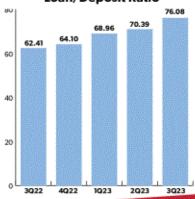
		AF5		HTM			
Type	Balance	Pre-Tax Unrealized Loss	Duration (yrs)	Balance	Pre-Tax Unrealized Loss	Duration (yrs)	
U.S. Treasury	22,036	(1,727)	3.1	433,150	(24,452)	1.8	
U.S. Government Agencies & Corporations	160,275	(11,312)	1.7				
State & Political Subdivisions	46,479	(6,272)	4.0				
Mortgage-Backed Securities	74,557	(13,955)	5.8	149,498	(24,976)	3.8	
Corporate Securities	63,871	(8,115)	3.4				
Total	367,218	(41,381)	3.1	582,648	(49,428)	2.3	
Memo: After-Tax		(30,891)			(36,898)		

Dollars in thousands, unless otherwise noted; data as of September 30, 2023 investment partfolio excludes non-marketable equity securities of \$3.6 million AFS Securities based on amortized cost; HTM securities based on current market value

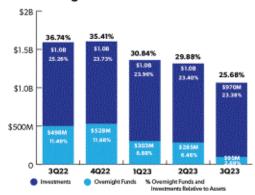
### LIQUIDITY

- Strong Balance Sheet Flexibility:
  - > Loan/Deposit Ratio of 76%
  - > Overnight Funds + Total Securities = 26% of Total Assets
  - > Overnight Funds + Free Securities = 13% of Total Assets
- 107% of Uninsured Deposits Are Covered By Overnight Funds, Free Securities, & FHLB Capacity
- · Additional External Liquidity Sources of \$1.2B

### Loan/Deposit Ratio

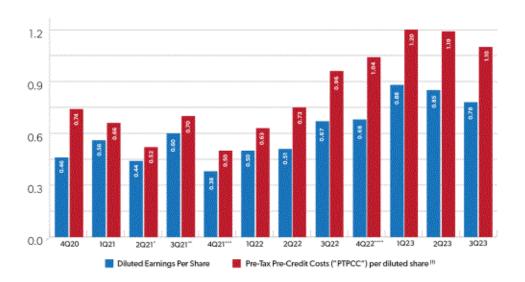


### **Overnight Funds & Investments**



as of September 30, 2023 Sie thousands	Total Available	Amount Used	Net Availability
Internal Sources			
Free Securities (unpledged)	434,439		434,439
Overnight funds	95,119		95,119
External Sources			
FHLB	388,935	-	388,935
FRB	381,244		381,244
Brokered Deposits	207,360	-	207,360
Other	175,000	-	175,000
Total Liquidity	1,682,097		1,682,097

### QUARTERLY RESULTS



<sup>\*</sup>Includes 50.10 per share partial pension settlement expense
\*\*\* Includes 50.02 per share partial pension settlement expense
\*\*\*\* Includes 50.03 per share partial pension settlement expense
\*\*\*\* Includes 50.03 per share partial pension settlement expense
\*\*\*\* Includes 50.03 per share pension settlement expense
(I) Adjusted Non-GAAP; See Appendix for Reconciliation

### **THIRD QUARTER 2023**

	2Q.20	23	30.20	23	5 Change	% Change
(Dollars in thousands)	Core CCBG	CCHL	Core CCBG	CCHL	Core CCBG	Core CCBC
Net Interest Income	40,169	(163)	39,371	(223)	(798)	-1.99%
Provision for Credit Losses	2,219		2,443		224	10.09%
Deposit Fees	5,326		5,456	-	130	2.44%
Bank Card Fees	3,795	3*3	3,684		(111)	-2.92%
Wealth Management Fees	4,149	*	3,984		(165)	-3.98%
Mortgage Banking Fees	-	5,837		4,819	0	0
Other	1,802	1,964	1,665	571	(137)	-7.60%
Total Noninterest Income	15,072	7,901	14,789	5,390	(283)	-1.88%
Salaries	16,133	5,357	16,084	5,020	(49)	-0.30%
Other Associate Benefits	3,175	219	3,324	220	149	4.69%
Total Compensation	19,308	5,576	19,408	5,240	100	0.52%
Occupancy, Net	6,065	755	6,189	791	124	2.04%
Other	9,579	1,251	8,768	1,246	(811)	-8.47%
Total Noninterest Expense	34,952	7,582	34,365	7,277	(587)	-1.68%
Operating Profit	18,070	56	17,352	(2,110)	(718)	-3.97%
Income Taxes	3,525	19	3,436	(246)	(88)	-2.50%
Net Income (Before CCHL)	14,545	37	13,916	(1,864)	(630)	-4.33%
CCHL 51% Interest, net of tax	6	6	(714)	(714)	(718)	-17950.00%
CCBG Consolidated Net Income	14,551		13,202		(1,349)	-9.27%
CCBG Consolidated Diluted EPS	0.85		0.82	(0.04)	(0.04)	-4.52%

### **QUARTER HIGHLIGHTS**

- Tax-equivalent net interest income totaled \$39.2 million compared to \$40.1 million in 20 - higher deposit cost and lower overnight funds interest—total deposit cost increased 15 basis points to 58 basis points – net interest margin decreased 3 basis points to 4.02%
- Continued strong credit quality metrics
   -slightly higher provision expense of
   50.2 million allowance coverage ratio
   increased from 1.05% to 1.07% net
   loan charge-offs were 17 basis points
   (annualized) of average loans
- Noninterest income decreased \$2.7 million, or 11.8% lower mortgage banking revenues of \$1.0 million and a \$1.4 million gain on the sale of mortgage servicing rights in 2Q.
- > CCHL net loss of \$0.04 per share for 3Q compared to break even for the 2Q - challenging residential mortgage secondary market conditions
- Noninterest expense decreased \$0.9 million, or 2.1% non-recurring consulting payment of \$0.8 million in 2Q
- Loan balances grew \$15.0 million, or 0.6% (average), and \$26.4 million, or 1.0% (end of period)
- Deposit balances (including repurchase agreements) declined by \$115.3 million, or 3.1% (average), and \$248.1 million, or 6.5% (end of period) – seasonal low in public funds deposits
- TBV/Share increased \$0.50, or 2.6%, in 3Q bringing YTD increase to \$2.09, or 11.8%
- Repurchased 36,411 shares of common stock in 3Q, bringing YTD total to 102,147 shares

### NON-GAAP FINANCIAL MEASURES

We present a tangible common equity ratio that removes the effect of goodwill resulting from merger and acquisition activity. We believe this measure is useful to investors because it allows investors to more easily compare our capital adequacy to other companies in the industry. The GAAP to non-GAAP reconciliation is provided below.

Dollars in Thousands		2019	2020	2021	2022	3Q23
TANGIBLE COMMON EQUITY RATIO						
Shareowners' Equity (GAAP)		\$327,016	\$320,837	\$383,166	\$394,016	\$428,610
.ess: Goodwill (GAAP)		\$84,810	\$89,095	\$93,523	\$93,093	\$92,973
fangible Shareowners' Equity non-GAAP)	А	\$242,206	\$231,742	\$289,643	\$300,923	\$335,637
Total Assets (GAAP)		\$3,088,953	\$3,798,071	\$4,263,849	\$4,525,958	\$4,147,191
Less: Goodwill (GAAP)		\$84,810	\$89,095	\$93,523	\$93,093	\$92,973
Tangible Assets (non-GAAP)	В	\$3,004,143	\$3,708,976	\$4,170,326	\$4,432,865	\$4,054,218
Tangible Common Equity Ratio	A/B	8.06%	6.25%	6.95%	6.79%	8.289

Pre-tax pre-credit costs per diluted share is a measure used by management to evaluate core operating results exclusive of credit costs, including loan loss provision and other real estate expenses. We believe this measure is useful to investors because it allows investors to more easily compare our core operating results to other companies in the industry. The GAAP to non-GAAP reconciliation is provided below.

Dollars in Thousands		2021	2022	3Q23
PRE-TAX PRE-CREDIT COSTS Per Diluted Share				
Income Before Income Taxes (GAAP)		\$43,231	\$50,231	\$53,575
Plus: Provision for Loan Losses (GAAP)		\$ (1,553)	\$7,162	\$7,792
Plus: Other Real Estate Owned Expense (GAAP)		\$(1,488)	\$(337)	\$(1,846)
Pre-Tax Pre-Credit Costs (non-GAAP)	А	\$40,190	\$57,056	\$59,521
Average Diluted Common Shares (GAAP)	В	16,893	16,985	17,031
Pre-Tax Pre-Credit Costs Per Diluted Share	A/B	\$2.38	\$3.36	\$3.49



### **Corporate Headquarters**

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