SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549

FORM 8-K

CURRENT REPORT

## Pursuant to Section 13 or $15(\mathrm{~d})$ of the

Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): September 16, 1999

CAPITAL CITY BANK GROUP, INC.
Exact name of registrant as specified in its charter)
Florida 0-13358 59-2273542
(State of Incorporation) (Commission File Number) (IRS Employer Identification No.)

217 North Monroe Street, Tallahassee, Florida 32301 (Address of principal executive office) Zip Code)

Registrant's telephone number, including area code: (850) 671-0300
(Former Name or Former Address, if Changed Since Last Report)

CAPITAL CITY BANK GROUP, INC.
FORM 8-K
CURRENT REPORT

Item 5. Other Events
On May 7, 1999 Capital City Bank Group, Inc. (the "Company") completed its acquisition of Grady Holding Company ("GHC"), and GHC's subsidiary national bank, First National Bank of Grady County. This acquisition was accounted for as a pooling of interests, and accordingly, the Company's historical financial statements have been restated to reflect the acquisition of GHC.

Item 7. Financial Statements, Pro Forma Financial Information and Exhibits
(c) Exhibits

23 Consent of Independent Certified Public Accountants
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99.1 Consolidated Financial Statements for the Company for the Years Ended December 31, 1998, 1997 and 1996
99.2 Management's Discussion and Analysis of Financial Condition and Results of Operation
99.3 Report of Company's Independent Certified Public Accountants

Pursuant to the requirements of the Securities Exchange Act

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Exhibit 23 Consent of Independent Certified Public Accountants

As independent public accountants, we hereby consent to the
incorporation of our report included in this Form 8-K into the Company's previosly filed Registration Statement
File Nos. 333-20683, 333-18557, 33-60113, 333-36693, and 333-18543.

ARTHUR ANDERSEN LLP

Jacksonville, Florida
September 16, 1999

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CONSOLIDATED STATEMENTS OF INCOME


| (1) All share and per share data have been restated to refl the pooling-of-interests of Grady Holding Company and i subsidiaries and adjusted to reflect the 3 -for-2 stock effective June 1, 1998. |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| The accompanying Notes to Consolidated Financial Statements are an integral part of these statements. | Statements are an |  |  |  |
| CONSOLIDATED STATEMENTS OF FINANCIAL CONDITION <br> (Dollars in Thousands, Except Per Share Data) (1) |  |  |  |  |
|  |  | $\begin{aligned} & \text { As of De } \\ & 1998 \end{aligned}$ |  | $\begin{array}{r} \text { er } 31, \\ 1997 \end{array}$ |
| ASSETS |  |  |  |  |
| Cash and Due From Banks |  | 68,398 | \$ | 65,871 |
| Funds Sold |  | 72,625 |  | 59,799 |
| Investment Securities, Available-for-Sale |  | 371,597 |  | 163,151 |
| Loans, Net of Unearned InterestAllowance for Loan Losses |  | 844,217 |  | 775,451 |
|  |  | $(9,827)$ |  | $(9,662)$ |
| Loans, Net |  | 834,390 |  | 765,789 |
| Premises and Equipment |  | 37,171 |  | 33,851 |
| Intangibles |  | 28,772 |  | 7,703 |
| Other Assets |  | 30,722 |  | 20,487 |
| Total Assets |  | 1,443,675 |  | 116,651 |

LIABILITIES

(1) All share and per share data have been restated to reflect the pooling-ofinterests of Grady Holding Company and its subsidiaries and adjusted to reflect the 3-for-2 stock split effective June 1, 1998

The accompanying Notes to Consolidated Financial Statements are an integral part of these statements.
</TABLE>

CONSOLIDATED STATEMENTS OF CASH FLOWS
(Dollars in Thousands)

CASH FLOWS FROM OPERATING ACTIVITIES:

| Net Income | \$ 15,294 | \$14,401 | \$ 13,219 |
| :---: | :---: | :---: | :---: |
| Adjustments to Reconcile Net Income to |  |  |  |
| Net Cash Provided by Operating Activities: |  |  |  |
| Provision for Loan Losses | 2,439 | 2,328 | 1,863 |
| Depreciation | 3,565 | 3,404 | 2,985 |
| Net Securities Amortization | 758 | 695 | 1,006 |
| Amortization of Intangible Assets | 1,191 | 856 | 570 |
| (Gain) on Sale of Investment Securities | (89) | (266) | (12) |
| Non-Cash Compensation | 869 | 563 | 589 |
| Deferred Income Taxes | 133 | 213 | 1,043 |
| Net (Increase) Decrease in Other Assets | $(11,017)$ | $(1,711)$ | 1,364 |
| Net Increase (Decrease) in Other Liabilities | 3,125 | 1,572 | 4,016 |
| Net Cash Provided by Operating Activities | 16,268 | 22,055 | 26,643 |
| CASH FLOWS FROM INVESTING ACTIVITES: |  |  |  |
| Proceeds from Payments/Maturities of |  |  |  |
| Investment Securities Available-for-Sale | 84,524 | 69,850 | 84,197 |
| Purchase of Investment Securities |  |  |  |
| Available-for-Sale | $(123,537)$ | $(10,488)$ | $(60,127)$ |
| Net Increase in Loans | $(26,388)$ | $(34,812)$ | $(44,991)$ |
| Net Cash Received From (Used In) Acquisitions | 36,726 | - | $(16,167)$ |
| Purchase of Premises \& Equipment | $(4,323)$ | $(2,192)$ | $(2,717)$ |
| Sales of Premises \& Equipment | 407 | 1,379 | 1,570 |
| Net Cash (Used in) Provided By |  |  |  |
| Investing Activities | $(32,591)$ | 23,737 | $(38,235)$ |
| CASH FLOWS FROM FINANCING ACTIVITES: |  |  |  |
| Net Increase (Decrease) in Deposits | 55,082 | $(30,011)$ | $(30,522)$ |
| Net Increase (Decrease) in Short-Term Borrowings | $(20,914)$ | 10,156 | 21,670 |
| Borrowing from Long-Term Debt | 8,241 | 2,210 | 17,955 |
| Repayment of Long-Term Debt | $(7,600)$ | $(2,951)$ | $(1,090)$ |
| Dividends Paid | $(4,281)$ | $(3,726)$ | $(5,871)$ |
| Issuance of Common Stock | 1,148 | 1,126 | 461 |
| Net Cash Provided By (Used in) |  |  |  |
| Financing Activities | 31,676 | $(23,196)$ | 2,603 |
| Net Increase (Decrease) in Cash |  |  |  |
| Cash and Cash Equivalents at Beginning |  |  | 112,063 |
| Cash and Cash Equivalents at End of Year | \$141,023 | \$125,670 | \$103,074 |
| Supplemental Disclosures: |  |  |  |
| Interest Paid on Deposits | \$ 31,179 | \$ 31,147 | \$ 28,995 |
| Interest Paid on Debt | \$ 3,128 | \$ 3,258 | \$ 2,368 |
| Taxes Paid | \$ 8,470 | \$ 7,308 | \$ 4,781 |
| Loans Transferred To Other Real Estate | \$ 2,011 | \$ 2,701 | \$ 2,195 |

The accompanying Notes to Consolidated Financial Statements are an integral part of these statements.

Notes to Consolidated Financial Statements
Note 1
SIGNIFICANT ACCOUNTING POLICIES

Basis of Presentation

The consolidated financial statements include the accounts of Capital City Bank Group, Inc., and its subsidiaries (the "Company"), all of which are wholly-owned. The historical financial statements have been restated for the acquisition of Grady Holding Company and its subsidiaries which were accounted for as a pooling-of-interests (see Note 2). All material intercompany transactions and accounts have been eliminated.

The Company follows generally accepted accounting principles and reporting practices applicable to the banking industry. Prior year financial statements and other information have been reclassified to conform to the current year presentation and to reflect a three-fortwo stock split effective June 1, 1998. The principles which materially affect the financial position, results of operations and cash flows are summarized below.

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities at the date of financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could vary from these estimates; however, in the opinion of management, such variances would not be material.

Cash and Cash Equivalents
Cash and cash equivalents include cash and due from banks, interestbearing deposits in other banks, and federal funds sold. Generally, federal funds are purchased and sold for one-day periods and all items have an initial maturity of ninety days or less.

Investment Securities
Investment securities available-for-sale are carried at fair value and represent securities that are available to meet liquidity and/or other needs of the Company. Gains and losses are recognized and reported separately in the Consolidated Statements of Income upon realization or when impairment of values is deemed to be other than temporary. Gains or losses are recognized using the specific identification method. Unrealized holding gains and losses for securities available-for-sale are excluded from the Consolidated Statements of Income and reported net of taxes in the accumulated other comprehensive income component of shareowners' equity until realized.

## Loans

Loans are stated at the principal amount outstanding, net of unearned income. Interest income is generally accrued based on outstanding balances. Fees charged to originate loans and loan origination costs are deferred and amortized over the life of the loan as a yield adjustment.

Allowance for Loan Losses
The reserve is that amount considered adequate to absorb losses inherent in the portfolio based on management's evaluations of the size and current risk characteristics of the loan portfolio. Such evaluations consider the balance of impaired loans (which are defined as all nonperforming loans except residential mortgages and groups of small homogeneous loans), prior loan loss experience as well as the impact of current economic conditions. Specific provision for loan losses is made for impaired loans based on a comparison of the recorded carrying value in the loan to either the present value of the loan's expected cash flow, the loan's estimated market price or the estimated fair value of the underlying collateral. Specific and general provisions for loan losses are also made based on other considerations.

Loans are placed on a nonaccrual status when management believes the borrower's financial condition, after giving consideration to economic conditions and collection efforts, is such that collection of interest is doubtful. Generally, loans are placed on nonaccrual status when interest becomes past due 90 days or more, or management deems the ultimate collection of principal and interest is in doubt.

Long-Lived Assets
Premises and equipment are stated at cost less accumulated depreciation, computed on the straight-line method over the estimated useful lives for each type of asset. Additions and major facilities are capitalized and depreciated in the same manner. Repairs and maintenance are charged to operating expense as incurred.

Intangible assets consist primarily of goodwill and core deposit assets that were recognized in connection with the various acquisitions. All intangible assets are being amortized on the straight-line method over various periods ranging from five to 25 years with the majority being written off over an average life of approximately 15 years. The amortization of all intangible assets was approximately $\$ 1.2$ million in 1998, $\$ 856,000$ in 1997 and $\$ 570,000$ in 1996.

The Company adopted SFAS No. 122, "Accounting for Mortgage Servicing Rights" on January 1, 1996 and SFAS No. 125 "Accounting for Transfers and Servicing of Financial Assets and Extinguishments of Liabilities" on January 1, 1997. The adoption of SFAS Nos. 122 and 125 did not have a significant impact on the financial condition or results of operations of the Company.

Long-lived assets are evaluated regularly for other-than-temporary
impairment. If circumstances suggest that their value may be impaired and the write-down would be material, an assessment of recoverability is performed prior to any write-down of the asset.

## Comprehensive Income

Effective January 1, 1998, the Company adopted SFAS No. 130,
"Reporting Comprehensive Income". Statement 130 provides new accounting and reporting standards for reporting and displaying comprehensive income and its components in a full set of generalpurpose financial statements. The adoption of this standard did not have a material impact on reported results of operations of the Company.

## Income Taxes

The Company files consolidated federal and state income tax returns. In general, the parent company and its subsidiaries compute their tax provisions as separate entities prior to recognition of any tax expense benefits which may accrue from filing a consolidated return.

Deferred income tax assets and liabilities result from temporary differences between the tax bases of assets and liabilities and their reported amounts in the financial statements that will result in taxable or deductible amounts in future years.

Note 2
ACQUISITIONS

On May 7, 1999, the Company completed its acquisition of Grady Holding Company and its subsidiary, First National Bank of Grady County in Cairo, Georgia. First National Bank of Grady County is a $\$ 114$ million asset institution with offices in Cairo and Whigham, Georgia. The Company issued 21.50 shares for each of the 60,910 shares of First National Bank of Grady County.

The consolidated financial statements of the company give effect to the merger which has been accounted for as a pooling-of-interests. Accordingly, financial statements for the prior periods have been restated to reflect the results of operations of these entities on a combined basis from the earliest period presented. Seperate results of operations of the combined entities for the three years ended December 31, 1998 are as follows:

| (Dollars in thousands) |  |  |  |
| :--- | ---: | ---: | ---: |
|  | 1998 | 1997 | 1996 |
| Net Interest Income: |  |  |  |
| CCBG | $\$ 47,911$ | $\$ 46,524$ | $\$ 40,752$ |
| GHC | 5,851 | 5,769 | 5,094 |
| $\quad$ Combined | $\$ 53,762$ | $\$ 52,293$ | $\$ 45,846$ |
|  |  |  |  |
| Net Income: |  |  |  |
| CCBG | $\$ 13,188$ | $\$ 12,438$ | $\$ 11,360$ |
| GHC | 2,106 | 1,963 | 1,859 |
| $\quad$ Combined | $\$ 15,294$ | $\$ 14,401$ | $\$ 13,219$ |

On December 4 1998, the Company completed its purchase and assumption transaction with First Union National Bank ("First Union") and acquired eight of First Union's branch offices which included deposits. The Company paid a premium of approximately $\$ 16.9$ million, and assumed approximately $\$ 219$ million in deposits and acquired certain real estate. The premium is being amortized over ten years.

On January 31, 1998, the Company completed its purchase and assumption transaction with First Federal Savings \& Loan Association of Lakeland, Florida ("First Federal-Florida") and acquired five of First FederalFlorida's offices which included loans and deposits. The Company paid a deposit premium of $\$ 3.6$ million, or $6.33 \%$, and assumed $\$ 55$ million in deposits and purchased loans equal to $\$ 44$ million. Four of the five offices were merged into existing offices of Capital City Bank. The deposit premium is being amortized over fifteen years.

Effective July 1, 1996, the Company acquired all of the outstanding shares of First Financial Bancorp, Inc.("First Financial"), parent company of First Federal Bank, for $\$ 20$ million in cash. At the time of the acquisition, First Financial had approximately $\$ 244$ million in assets, $\$ 192$ million in loans, $\$ 205$ million in deposits, $\$ 15$ million in equity and operated five offices in North Florida. The acquisition was accounted for under the purchase method of accounting.
Accordingly, the Company's consolidated results of operations only reflect First Financial's operations for the periods subsequent to June 30, 1996.

The purchase price of First Financial has been allocated to the underlying assets and liabilities based on the estimated fair values
as of the acquisition date. The Company recorded approximately $\$ 7.5$ million of intangibles, primarily goodwill related to this acquisition. These assets are being amortized over periods not exceeding 15 years for financial reporting purposes. A significant portion of the amortization of the intangible assets is not deductible for tax purposes.

The following table sets forth the unaudited pro forma summary results of operations for the years ended December 31, 1996 and 1995, assuming the acquisition of First Financial, including the related debt financing, had been consummated as of January 1, 1995. The pro forma results are not necessarily indicative of the results that would have been achieved had the acquisition occurred on January 1, 1995, or that may occur in the future.

| (Dollars in Thousands) | 1996 | 1995 |
| :--- | ---: | ---: |
| Net Interest Income | $\$ 49,045$ | $\$ 44,231$ |
| Net Income | 13,303 | 11,517 |
| Net Income Per Share(1) | 1.34 | 1.17 |

(1) All share and per share data have been restated to reflect the pooling-of-interests of Grady Holding Company and its subsidiaries and adjusted to reflect the 3 -for-2 stock split effective June 1, 1998.

Note 3
INVESTMENT SECURITIES
The amortized cost and related market value of investment securities available-for-sale at December 31, were as follows:

| (Dollars in Thousands) |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Amortized Cost | Unrealized Gains | Unrealized Losses | Market Value |
| U.S. Treasury | \$ 30,618 | \$ 203 | \$ | \$ 30,821 |
| U.S. Government Agencies and Corporations | 74,035 | 247 | 319 | 73,963 |
| States and Political Subdivisions | 94,917 | 1,159 | 24 | 96,052 |
| Mortgage-Backed Securities | 93,183 | 205 | 443 | 92,945 |
| Other Securities | 77,770 | 159 | 113 | 77,816 |
| Total Investment Securities | \$370,523 | \$1,973 | \$899 | \$371,597 |
|  | 1997 |  |  |  |
|  | Amortized | Unrealized | Unrealized | Market |
| (Dollars in Thousands) | Cost | Gains | Losses | Value |
| U.S. Treasury | \$ 26,845 | \$ 42 | \$ 4 | \$ 26,883 |
| U.S. Government Agencies and Corporations | 39,278 | 98 | 65 | 39,311 |
| States and Political |  |  |  |  |
| Subdivisions | 64,643 | 619 | 10 | 65,252 |
| Mortgage-Backed Securities | 26,030 | 355 | 49 | 26,336 |
| Other Securities | 5,407 | 1 | 19 | 5,369 |
| Total Investment Securities | \$162,183 | \$1,115 | \$147 | \$163,151 |

The total proceeds from the sale of investment securities and the gross realized gains and losses from the sale of such securities for each of the last three years is as follows:
(Dollars in Thousands)

|  | Total <br> Proceeds | Gross <br> Realized | Gross <br> Year |
| :--- | :--- | :---: | :---: |
| 1998 | $\$ 46,861$ | $\$ 117$ | $\$ 30$ |
| 1997 | $\$ 37,964$ | $\$ 18$ | $\$ 33$ |
| 1996 | $\$ 49,302$ | $\$ 80$ | $\$ 30$ |

Total proceeds include principal reductions in mortgage-backed securities and proceeds from securities which were called of $\$ 27,236,000, \$ 29,091,000$, and $\$ 37,359,000$ in 1998, 1997, and 1996, respectively.

As of December 31, 1998, the Company's investment securities had the following maturity distribution based on contractual maturities:

| (Dollars in Thousands) | Amortized Cost | Market Value |
| :--- | ---: | ---: |
| Due in one year or less | $\$ 81,429$ | $\$ 81,604$ |
| Due after one through five years | 152,566 | 153,467 |
| Due after five through ten years | 38,769 | 39,025 |
| Over ten years | 4,576 | 4,556 |
| Mortgage-Backed Securities | 93,183 | 92,945 |
| Total Investment Securities | $\$ 370,523$ | $\$ 371,597$ |

Expected maturities will differ from contractual maturities because
borrowers may have the right to call or prepay obligations with or
without call or prepayment penalties.
Securities with an amortized cost of $\$ 66,934,000$ and $\$ 53,398,000$ at
December 31,1998 , and 1997 , respectively, were pledged to secure
public deposits and for other purposes.
Note 4
LOANS
At December 31, the composition of the Company's loan portfolio was as
follows:

(Dollars in Thousands)
Commercial, Financial and
Agricultural
Real Estate - Construction
Real Estate - Mortgage
Consumer
Total Loans,
Net of Unearned Interest

Nonaccruing loans amounted to \$4,996,000 and \$1,403,000 at December
31, 1998 and 1997, respectively. Restructured loans amounted to
$\$ 195,000$ and $\$ 224,000$ at December 31, 1998 and 1997, respectively. If such nonaccruing and restructured loans had been on a fully accruing basis, interest income would have been $\$ 384,000$ higher in 1998 and $\$ 67,000$ higher in 1997.

Note 5
ALLOWANCE FOR LOAN LOSSES
An analysis of the changes in the allowance for loan losses for the years ended December 31, is as follows:

| (Dollars in Thousands) | 1998 | 1997 | 1996 |
| :--- | :---: | ---: | ---: |
| Balance, Beginning of Year | $\$ 9,662$ | $\$ 9,450$ | $\$ 7,52 \overline{2}$ |
| Acquired Reserves | - | - | 1,769 |
| Provision for Loan Losses | 2,439 | 2,328 | 1,863 |
| Recoveries on Loans |  |  |  |
| $\quad$ Previously Charged-Off | 883 | 946 | 700 |
| Loans Charged-Off | $(3,157)$ | $(3,062)$ | $(2,404)$ |
| Balance, End of Year | $\$ 9,827$ | $\$ 9,662$ | $\$ 9,450$ |

Selected information pertaining to impaired loans, at December 31, is as follows:

|  | 1998 |  | 1997 |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Valuation | Valuation |  |  |  |  |
| (Dollars in Thousands) | Balance | Allowance | Balance | Allowance |  |
| With Related Credit Allowance | $\$ 2,433$ | $\$$ | 427 | $\$$ | 21 |

The Company recognizes income on impaired loans primarily on the cash basis. Any change in the present value of expected cash flows is recognized through the allowance for loan losses. For the years ended December 31, 1998, 1997 and 1996, the Company recognized $\$ 84,000$, $\$ 140,000$, and $\$ 26,000$, in interest income on impaired loans, of which $\$ 31,000, \$ 138,000$, and $\$ 25,000$ and was collected in cash, respectively.

Note 6
PREMISES AND EQUIPMENT
The composition of the Company's premises and equipment at December 31, was as follows:

| (Dollars in Thousands) | 1998 | 1997 |
| :--- | :---: | ---: |
| Land | $\$ 9,259$ | $\$ 8,58 \overline{0}$ |
| Buildings | 32,399 | 25,966 |
| Fixtures and Equipment | 27,522 | 25,422 |
| $\quad$ Total | 69,180 | 59,968 |
| Accumulated Depreciation | $(32,009)$ | $(26,117)$ |
| Premises and Equipment, Net | $\$ 37,171$ | $\$ 33,851$ |

Note 7
DEPOSITS
Interest bearing deposits, by category, as of December 31, were as follows:

| (Dollars in Thousands) | 1998 | 1997 |
| :--- | :---: | ---: |
| NOW Accounts | $\$ 154,069$ | $\$ 127,885$ |
| Money Market Accounts | 124,691 | 82,259 |
| Savings Accounts | 118,570 | 87,047 |
| Other Time Deposits | 568,319 | 421,268 |
| Total | $\$ 965,649$ | $\$ 718,459$ |

Time deposits in denominations of $\$ 100,000$ or more totaled $\$ 103,791,000$ and $\$ 51,646,000$ at December 31, 1998 and 1997, respectively.

At December 31, 1998, the scheduled maturities of other time deposits were as follows:

| 1999 | $\$ 470,997$ |
| :--- | ---: |
| 2000 | 75,001 |
| 2001 | 12,741 |
| 2002 | 6,442 |
| 2003 and thereafter | 3,138 |
|  | $\$ 568,319$ |

The average balances maintained on deposit with the Federal Reserve Bank for the years ended December 31, 1998 and 1997, were $\$ 27,187,000$ and $\$ 27,564,000$, respectively.

Interest expense on deposits for the three years ended December 31, was as follows:

| (Dollars in Thousands) | 1998 | 1997 | 1996 |
| :--- | ---: | ---: | ---: |
| NOW Accounts | $\$ 2,223$ | $\$ 1,978$ | $\$ 2,091$ |
| Money Market Accounts | 2,562 | 2,510 | 2,622 |
| Savings Accounts | 2,243 | 2,008 | 2,115 |
| Other Time Deposits | 25,091 | 22,934 | 19,364 |
| Total | $\$ 32,119$ | $\$ 29,430$ | $\$ 26,192$ |

Note 8
SHORT-TERM BORROWINGS
Short-term borrowings included the following at December 31:

|  | Securities |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Federal Funds Purchased | Sold Under | Other Short-Term Borrowings |  |
|  |  | Repurchase |  |  |
| (Dollars in Thousands) |  | Agreements |  |  |
| 1998 |  |  |  |  |
| Balance | \$ 6,120 | \$17,042 | \$ | 2,037 |
| Maximum indebtedness at any month end | 29,255 | 18,770 |  | 2,037 |
| Daily average indebtedness outstanding | 22,159 | 15,635 |  | 1,190 |
| Average rate paid for the year | 5.19\% | 4.43\% |  | 5.23\% |
| Average rate paid on period-end borrowings | 3.79\% | 6.15\% |  | 3.88\% |
| 1997 |  |  |  |  |
| Balance | \$29,190 | \$15,432 | \$ | 1,492 |
| Maximum indebtedness at any month end | 29,660 | 18,930 |  | 7,043 |
| Daily average indebtedness outstanding | 17,542 | 13,976 |  | 5,976 |
| Average rate paid for the year | 5.34\% | 5.17\% |  | 5.27\% |
| Average rate paid on period-end borrowings | 4.24\% | 4.88\% |  | 5.36\% |

Note 9
LONG-TERM DEBT
Long-term debt included the following at December 31:

| (Dollars in Thousands) | 1998 | 1997 |
| :---: | :---: | :---: |
| Federal Home Loan Bank Note |  |  |
| Due on December 19, 2005, fixed rate of 6.04\% | \$ 1,652 | \$ 1,762 |
| Due on December 13, 2006, fixed rate of 6.20\% | 1,068 | 1,134 |
| Due on March 14, 2013, fixed rate of 6.13\% | 975 | - |
| Due on September 20, 2013, fixed rate of 5.64\% | 1,387 | - |
| Due on December 17, 2018, fixed rate of 6.33\% | 2,000 |  |
| Due on December 24, 2018, fixed rate of 5.34\% | 875 | - |
| Due during 1999, variable rate | 1,000 | 1,000 |
| Due during 2001, fixed rate of 5.0\% | 361 | - |
| Due during 2004, fixed rate of 6.5\% | 581 |  |
| Due during 2007, fixed rate of 7.3\% | 475 | - |
| Due on December 16, 2004, fixed rate of 6.52\% | - | 437 |
| Due on December 16, 2004, fixed rate of 6.52\% |  | 241 |
| Due on April 24, 2007, fixed rate of 7.30\% | - | 532 |
| IBM Note Payable |  |  |
| Revolving credit note, |  |  |
| Due on November 16, 2001, rates ranging from 6.23\% - 7.22\% | 8,000 | 13,000 |
| Total outstanding | \$18,746 | \$18,106 |

The contractual maturites of long-term debt for the five years succeeding December 31, 1998, are as follows:

| 1999 | $\$ 6,041$ |
| :--- | ---: |
| 2000 | 3,559 |
| 2001 | 1,243 |
| 2002 | 394 |
| 2003 and thereafter | 7,509 |
|  | $\$ 18,746$ |

The Federal Home Loan Bank advances are collateralized with U.S. Treasury Securities and 1-4 family mortgages. Interest on the Federal Home Loan Bank advances is paid on a monthly basis.

The IBM note payable is being paid over 36 monthly installments which includes principal and interest.

Upon expiration of the revolving credit, the outstanding balance may be converted to a term loan and repaid over a period of seven years. The Company, at its option, may select from various loan rates including the following: Prime, LIBOR, or the lender's cost of funds rate, plus or minus increments thereof. The LIBOR or cost of funds rates may be fixed for a period up to six months. The revolving credit is unsecured, but upon conversion is to be collateralized by common stock of the subsidiary bank equal to $125 \%$ of the principal balance of the loan. The existing loan agreement places certain restrictions on the amount of capital which must be maintained by the Company. At December 31, 1998, the Company was in compliance with all of the terms of the agreement and had $\$ 17$ million available under a \$25 million line of credit facility.

Note 10
INCOME TAXES
The provision for income taxes reflected in the statement of income is comprised of the following components:

| (Dollars in Thousands) | 1998 | 1997 | 1996 |
| :--- | ---: | ---: | ---: |
| Current: |  |  |  |
| Federal | $\$ 7,185$ | $\$ 6,076$ | $\$ 4,469$ |
| State | 851 | 923 | 511 |
| Deferred: |  |  |  |
| Federal | 117 | 182 | 891 |
| State | 16 | 31 | 152 |
| Total | $\$ 8,169$ | $\$ 7,212$ | $\$ 6,023$ |

The net deferred tax asset and the temporary differences comprising that balance at December 31, 1998 and 1997, are as follows:

| (Dollars in Thousands) | 1998 | 1997 |
| :--- | ---: | ---: |
| Deferred Tax Asset attributable to: |  |  |
| Allowance for Loan Losses | $\$ 2,806$ | $\$ 2,736$ |
| Stock Incentive Plan | 491 | 764 |
| Interest on Nonperforming Loans | 144 | - |
| Other | 95 | 172 |
| Total Deferred Tax Asset | $\$ 3,536$ | $\$ 3,672$ |
|  |  |  |
| Deferred Tax Liability attributable to: | $\$ 1,298$ | $\$ 1,055$ |
| Employee Benefits | 888 | 964 |
| Premises and Equipment | 336 | 392 |
| Deferred Loan Fees | 395 | 356 |
| Unrealized Gains on Investment Securities | 127 | 177 |
| Acquired Deposits | 89 | 94 |
| Securities Accretion | 84 | 143 |
| Other | 3,217 | 3,181 |
| Total Deferred Tax Liability | $\$ 19$ | $\$ 991$ |

Income taxes provided were less than the tax expense computed by applying the statutory federal income tax rates to income. The primary differences are as follows:

| (Dollars in Thousands) | 1998 | 1997 | 1996 |
| :--- | :---: | :---: | :---: |
| Statutory Rate | $35 \%$ | $35 \%$ | $35 \%$ |
| Computed Tax Expense | $\$ 8,212$ | $\$ 7,565$ | $\$ 6,735$ |
| Increases (Decreases) |  |  |  |
| Resulting From: | $(972)$ | $(1,065)$ | $(1,132)$ |
| Tax-Exempt Interest Income |  |  |  |
| State Income Taxes, |  |  |  |
| Net of Federal Income | 544 | 393 | 351 |
| Tax Benefit | 385 | 319 | 69 |
| Other | $\$ 8,169$ | $\$ 7,212$ | $\$ 6,023$ |

Note 11

The Company sponsors a noncontributory pension plan covering substantially all of its associates. Benefits under this plan generally are based on the associate's years of service and compensation during the years immediately preceding retirement. The Company's general funding policy is to contribute amounts deductible for federal income tax purposes.

The following table details the components of pension expense, the funded status of the plan, amounts recognized in the Company's consolidated statements of financial condition, and major assumptions used to determine these amounts.
(Dollars in Thousands)
Change in Benefit Obligation:
Benefit Obligation at Beginning of Year
Service Cost
Interest Cost
Plan Participants' Contributions
Amendments
Actuarial Loss
Remeasurement Loss
Acquisition
Benefits Paid
Expenses Paid
Benefit Obligation at End of Year

| 1998 | 1997 | 1996 |
| ---: | ---: | ---: |
| $\$ 21,159$ | $\$ 17,551$ | $\$ 14,565$ |
| 1,678 | 1,517 | 1,241 |
| 1,478 | 1,331 | 1,156 |
| - | - | - |
| - | - | - |
| 1,181 | 1,342 | 83 |
| 169 | 324 | 981 |
| - | - | 569 |
| $(3,186)$ | $(671)$ | $(897)$ |
| $(268)$ | $(235)$ | $(147)$ |
| $\$ 22,211$ | $\$ 21,159$ | $\$ 17,551$ |

Change in Plan Assets:
Fair Value of Plan Assets at Beginning of Year \$25,826 \$20,041 \$16,733
Actual Return on Plan Assets

| 5,382 | 4,918 | 2,718 |
| ---: | ---: | ---: |
| - | - | - |

Acquisition
$1,494 \quad 1,773 \quad 1,634$

Plan Participants' Contributions
$(3,186)$
-
$(3,186) \quad(671) \quad(897)$
(268) (235) (147)
\$29,248 \$25,826 \$
20,041
$\$ 7,036 \$ 4$,
\$ 2,490
$(2,919) \quad(957) \quad 852$
(704) (940) (1,176)
$\$ 3,413 \$ 2,770$
\$ 2,166
Unrecognized Net Actuarial (Gain) Loss
Unrecognized Prior Service Cost
Prepaid Benefit Cost
$\$$
Weighted-Average Assumptions:
Discount Rate

| $6.50 \%$ | $7.00 \%$ | $7.50 \%$ |
| :--- | :--- | :--- |
| $8.25 \%$ | $8.25 \%$ | $8.25 \%$ |
| $5.50 \%$ | $5.50 \%$ | $5.50 \%$ |

Rate of Compensation Increase
$5.50 \%$
Components of Net Periodic Benefit Costs:
Service Cost

| $\$ 1,678$ | $\$ 1,517$ | $\$ 1,241$ |
| :---: | :---: | :---: |
| 1,478 | 1,331 | 1,156 |
| $(2,103)$ | $(1,630)$ | $(1,307)$ |
| 164 | 164 | 164 |
| $(236)$ | $(236)$ | $(236)$ |
|  | $(131)$ | 24 |
| $\$ 850$ | $\$ 1,170$ | $\$ 130$ |
|  |  | 148 |

Interest Cost
Expected Return on Plan Assets
Amortization of Prior Service Cost
Transition Asset Recognition
Recognized Net Actuarial (Gain) Loss Net Periodic Benefit Cost
\$ 850

The Company has a Supplemental Employee Retirement Plan covering selected executives. Benefits under this plan generally are based on the associate's years of service and compensation during the years immediately preceding retirement. The Company recognized expense during 1998, 1997 and 1996 of $\$ 193,000, \$ 201,000$ and $\$ 145,000$ respectively, and a minimum liability adjusted to \$0, \$19,148 and $\$ 69,653$ at December 31, 1998, 1997 and 1996 respectively.

The Company has an Associate Incentive Plan under which shares of the Company's stock are issued as incentive awards to selected participants. Seven hundred fifty thousand shares of common stock are reserved for issuance under this plan. The expense recorded related to this plan was approximately $\$ 735,000, \$ 1,210,000$, and $\$ 740,000$ in 1998, 1997 and 1996, respectively. The Company issued 48,508 shares under the plan in 1998.

The Company has an Associate Stock Purchase Plan under which associates may elect to make a monthly contribution towards the purchase of Company stock on a semi-annual basis. Four hundred fifty thousand shares of common stock are reserved for issuance under the Stock Purchase Plan. The Company issued 30,314 shares under the plan in 1998.

The Company has a Director Stock Purchase Plan. One hundred fifty thousand shares have been reserved for issuance. In 1998, the Company issued 14,052 shares under this plan.

The Company has a $401(k)$ Plan which enables associates to defer a portion of their salary on a pre-tax basis. The plan covers substantially all associates of the Company who meet minimum age requirements. The plan is designed to enable participants to elect to have an amount from 1\% to 15\% of their compensation withheld in any plan year placed in the $401(k)$ Plan trust account. Matching contributions from the Company can be made up to $6 \%$ of the participant's compensation at the discretion of the Company. During 1998, no contributions were made by the Company. The participant may choose to invest their contributions into seven investment funds available to CCBG participants, including the Company's common stock.

The Company has a Dividend Reinvestment and Optional Stock Purchase Plan. Seven hundred fifty thousand shares have been reserved for issuance. The Company did not issue any shares under this plan in 1998.

Note 12
EARNINGS PER SHARE

The following table sets forth the computation of basic and diluted earnings per share:
(Dollars in Thousands, Except Per share Data) (1)
Numerator:
Net Income
Preferred Stock Dividends
Numerator for Basic Earnings Per Share
Income to Common Shareowners'
(1) All share and per share data have been restated to reflect the pooling-of-interests of Grady Holding Company and its subsidiaries and adjusted to reflect the 3 -for-2 stock split effective June 1, 1998.

The Company adopted SFAS No. 128, "Earnings Per Share" on December 31, 1997. The adoption of the SFAS No. 128 did not have a significant impact on the reported results of operation.

Note 13
CAPITAL
The Company is subject to various regulatory capital requirements which involve quantitative measures of the Company's assets,
liabilities and certain off-balance sheet items. The Company's capital amounts and classification are subject to qualitative
judgments by the regulators about components, risk weightings, and other factors. Quantitative measures established by regulation to ensure capital adequacy require that the Company maintain amounts and ratios (set forth in the table below) of total and Tier I capital to risk-weighed assets, and of Tier I capital to average assets. As of December 31, 1998, the Company meets all capital adequacy requirements to which it is subject.

A summary of actual, required, and capital levels necessary to be considered well-capitalized for Capital City Bank Group, Inc. ("CCBG, Inc.") consolidated and its banking subsidiaries, Capital City Bank ("CCB") and First National Bank of Grady County ("FNB"), as of December 31, 1998 and December 31, 1997 are shown below:


Note 14
DIVIDEND RESTRICTIONS

Substantially all the Company's retained earnings are undistributed earnings of its banking subsidiary, which are restricted by various regulations administered by Federal and state bank regulatory authorities.

The approval of the appropriate regulatory authority is required if the total of all dividends declared by a subsidiary bank in any calendar year exceeds the bank's net profits (as defined) for that year combined with its retained net profits for the preceding two calendar years. In 1999, the bank subsidiaries may declare dividends without regulatory approval of $\$ 17.6$ million plus an additional amount equal to the net profits of the Company's subsidiary banks for 1999 up to the date of any such dividend declaration.

Note 15
RELATED PARTY INFORMATION
The Chairman of the Board of Capital City Bank Group, Inc., is chairman of the law firm which serves as general counsel to the Company and its subsidiaries. Fees paid by the Company and its subsidiaries for these services, in aggregate, approximated $\$ 340,000$, $\$ 295,000$ and $\$ 347,000$ during 1998, 1997, and 1996, respectively.

Under a lease agreement expiring in 2024, a bank subsidiary leases land from a partnership in which several directors and officers have an interest. The lease agreement provides for annual lease payments of approximately $\$ 65,000$, to be adjusted for inflation in future years.

At December 31, 1998 and 1997, certain officers and directors were indebted to the Company's bank subsidiaries in the aggregate amount of $\$ 8,831,000$ and $\$ 13,688,987$, respectively. During $1998, \$ 9,554,000$ in new loans were made and repayments totaled $\$ 14,411,987$. These loans were made on similar terms as loans to other individuals of comparable creditworthiness.

Note 16
SUPPLEMENTARY INFORMATION
Components of noninterest income in excess of $1 \%$ of total interest income and noninterest expense in excess of $1 \%$ of total interest income and noninterest income, which are not disclosed separately elsewhere, are presented below for each of the respective years.

| (Dollars in Thousands) | 1998 | 1997 | 1996 |
| :--- | :---: | :---: | :---: |
| Noninterest Income: |  |  |  |
| Merchant Fee Income | $\$ 1,184$ | $\$ 1,126$ | $\$$ |


| Interchange Commission Fees <br> Gains on the Sale of | 1,004 | $621^{*}$ | $639 *$ |
| :--- | :--- | :--- | :--- |
| Real Estate Loans | 1,625 | 853 | $241^{*}$ |
| Noninterest Expense: |  |  |  |
| Associate Insurance | 1,448 | 1,357 | 1,250 |
| Payroll Taxes | 1,485 | 1,352 | 1,199 |
| Maintenance and Repairs | 2,773 | 2,306 | 2,331 |
| Professional Fees | 1,337 | 1,341 | 1,273 |
| Printing \& Supplies | 1,811 | 1,646 | 1,690 |
| Commission/Service Fees | 1,336 | 1,078 | $819 *$ |
| Telephone | 1,158 | $942 *$ | $848 *$ |

*Less than $1 \%$ of the appropriate threshold.
Note 17
FINANCIAL INSTRUMENTS AND CONCENTRATIONS OF CREDIT RISKS

The Company is a party to financial instruments with off-balance-sheet risks in the normal course of business to meet the financing needs of its customers. These financial instruments include commitments to extend credit and standby letters of credit.

The Company's maximum exposure to credit loss under standby letters of credit and commitments to extend credit is represented by the contractual amount of those instruments. The Company uses the same credit policies in establishing commitments and issuing letters of credit as it does for on-balance-sheet instruments. As of December 31, 1998, the amounts associated with the Company's off-balance-sheet obligations were as follows:

| (Dollars in Thousands) | Amount |
| :--- | :---: |
| Commitments to Extend Credit(1) | $\$ 251,901$ |
| Standby Letters of Credit | $\$ 2,290$ |

(1) Commitments include unfunded loans, revolving lines of credit (including credit card lines) and other unused commitments.

Commitments to extend credit are agreements to lend to a customer so long as there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. Since many of the commitments are expected to expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements.

Standby letters of credit are conditional commitments issued by the Company to guarantee the performance of a customer to a third party. The credit risk involved in issuing letters of credit is essentially the same as that involved in extending loan facilities. In general, management does not anticipate any material losses as a result of participating in these types of transactions. However, any potential losses arising from such transactions are reserved for in the same manner as management reserves for its other credit facilities.

For both on- and off-balance-sheet financial instruments, the Company requires collateral to support such instruments when it is deemed necessary. The Company evaluates each customer's creditworthiness on a case-by-case basis. The amount of collateral obtained upon extension of credit is based on management's credit evaluation of the counterpart. Collateral held varies, but may include deposits held in financial institutions; U.S. Treasury securities; other marketable securities; real estate; accounts receivable; property, plant and equipment; and inventory.

Note 18
FAIR VALUE OF FINANCIAL INSTRUMENTS

Many of the Company's assets and liabilities are short-term financial instruments whose carrying values approximate fair value. These items include Cash and Due From Banks, Interest Bearing Deposits with Other Banks, Federal Funds Sold, Federal Funds Purchased and Securities Sold Under Repurchase Agreements, and Short-Term Borrowings. In cases where quoted market prices are not available, fair values are based on estimates using present value or other valuation techniques. The resulting fair values may be significantly affected by the assumptions used, including the discount rates and estimates of future cash flows.

The methods and assumptions used to estimate the fair value of the Company's other financial instruments are as follows:

Investment Securities - Fair values for investment securities are based on quoted market prices. If a quoted market price is not available, fair value is estimated using market prices for similar securities.

Loans - The loan portfolio is segregated into categories and the fair value of each loan category is calculated using present value techniques based upon projected cash flows and estimated discount rates. The calculated present values are then reduced by an allocation of the allowance for loan losses against each respective loan category.

Deposits - The fair value of Noninterest Bearing Deposits, NOW Accounts, Money Market Accounts and Savings Accounts are the amounts payable on demand at the reporting date. The fair value of fixed maturity certificates of deposit is estimated using the rates currently offered for deposits of similar remaining maturities.

Long-Term Debt - The carrying value of the Company's long-term debt approximates fair value as the current rate approximates the market rate.

Commitments to Extend Credit and Standby Letters of Credit - The fair value of commitments to extend credit is estimated using the fees currently charged to enter into similar agreements, taking into account the present creditworthiness of the counterparts. Fair value of these fees is not material.

The Company's financial instruments which have estimated fair values differing from their respective carrying values are presented below:

|  | 1998 At |  |  | er 31, |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | 1997 |  |
|  | Carrying <br> Value | Estimated <br> Fair <br> Value |  | Carrying Value | Estimated <br> Fair <br> Value |
|  |  |  |  |  |  |
| (Dollars in Thousands) |  |  |  |  |  |
| Financial Assets: |  |  |  |  |  |
| Loans, Net of Allowance |  |  |  |  |  |
| for Loan Losses \$ | \$ 834,390 | \$ | 855,574 | \$765,789 | \$771,329 |
| Financial Liabilities: |  |  |  |  |  |
| Deposits | 1,253,553 |  | 1,233,623 | 922,841 | 923,088 |

Certain financial instruments and all nonfinancial instruments are
excluded from the disclosure requirements. The disclosures also do not include certain intangible assets such as customer relationships, deposit base intangibles and goodwill. Accordingly, the aggregate fair value amounts presented do not represent the underlying value of the Company.

Note 19
PARENT COMPANY FINANCIAL INFORMATION
The operating results of the parent company for the three years ended December 31, are shown below:

Parent Company Statements of Income
(Dollars in Thousands) 1997

OPERATING INCOME
Income Received from Subsidiary Banks:

| Dividends | \$ 7,190 | \$ 6,870 | \$ 9,870 |
| :---: | :---: | :---: | :---: |
| Overhead Fees | 4,007 | 3,868 | 3,123 |
| Total Operating Income | 11,197 | 10,738 | 12,993 |
| OPERATING EXPENSE |  |  |  |
| Salaries and Employee Benefits | 2,171 | 2,445 | 2,353 |
| Interest on Debt | 832 | 988 | 523 |
| Professional Fees | 527 | 617 | 332 |
| Advertising | 711 | 597 | 430 |
| Restructuring Charge | - | 338 | - |
| Legal Fees | 115 | 126 | 85 |
| Dher | 696 | 526 | 482 |
| Total Operating Expense | 5,052 | 5,637 | 4,205 |
| Income Before Income Taxes and Equity |  |  |  |
| in Undistributed Earnings of Subsidiary Banks | 6,145 | 5,101 | 8,788 |
| Income Tax Benefit | (394) | (670) | (378) |
| Income Before Equity in Undistributed |  |  |  |
| Earnings of Subsidiary Banks | 6,539 | 5,771 | 9,166 |
| Equity in Undistributed Earnings |  |  |  |
| of Subsidiary Banks | 8,755 | 8,630 | 4,053 |
| Net Income | \$15,294 | \$14,401 | \$13,219 |

The following are condensed statements of financial condition of the parent company at December 31:

Parent Company Statements of Financial Condition (Dollars in Thousands)

19981997
ASSETS
Cash and Due From Group Banks \$ 4,749 \$ 4,699
Investment in Subsidiary Banks 132,727 124,600

| Other Assets | 512 | 997 |
| :---: | :---: | :---: |
| Total Assets | \$137,988 | \$130,296 |
| LIABILITIES |  |  |
| Long-Term Debt | \$ 8,000 | \$ 13,000 |
| Other Liabilities | 1,126 | 1,489 |
| Total Liabilities | 9,126 | 14,489 |
| SHAREOWNERS' EQUITY |  |  |
| Preferred Stock; \$.01 par value, 3,000,000 shares authorized; no shares issued and outstanding | - | - |
| Common Stock, \$.01 par value; 90,000,000 shares authorized; 10,163,919 and 10,085,650 shares issued and outstanding | 102 | 101 |
| Additional Paid-in Capital | 8,561 | 6,544 |
| Retained Earnings | 119,521 | 108,555 |
| Accumulated Other Comprehensive |  |  |
| Income, Net of Tax | 678 | 607 |
| Total Shareowners' Equity | 128,862 | 115,807 |
| Total Liabilities and Shareowners' Equity | \$137,988 | \$130,296 |

The cash flows for the parent company for the three years ended December 31, were as follows:

Parent Company Statements of Cash Flows
Cash Flows From Operating Activities:
Net Income

| 1998 | 1997 | 1996 |
| :---: | :---: | :---: |
| $\$ 15,294$ | $\$ 14,401$ | $\$ 13,219$ |

Adjustments to Reconcile Net Income to
Net Cash Provided by Operating Activities:
Equity in undistributed

| earnings of Subsidiary Banks | $(8,755)$ | $(8,630)$ | $(4,053)$ |
| :--- | ---: | ---: | ---: |
| Non-Cash Compensation | 868 | 563 | 589 |
| Amortization of Goodwill | 25 | 25 | 29 |
| Decrease (Increase) in Other Assets | 1,155 | $(295)$ | $(476)$ |
| Net (Decrease) Increase in Other Liabilities | $(357)$ | 299 | 137 |
| Net Cash Provided by Operating Activities | 8,230 | 6,363 | 9,445 |
|  |  |  |  |
| Cash From Financing Activities: |  | - | 15,000 |
| Borrowings of Long-Term Debt | - | - | $(20,666)$ |
| Acquisition of First Financial | - | $(141)$ | $(375)$ |
| Acquisition of Interest-Bearing Deposits | $(5,000)$ | $(2,000)$ | - |
| Repayment of Long-Term Debt | $(4,328)$ | $(3,727)$ | $(3,333)$ |
| Payment of Dividends | 1,148 | 1,040 | 461 |
| Issuance of Common Stock, Net | $(8,180)$ | $(4,828)$ | $(8,913)$ |
| Net Cash Used in Financing Activities |  |  |  |
| Net Increase in Cash | 50 | 1,535 | 532 |
| Cash at Beginning of Period | 4,699 | 3,164 | 2,632 |
| Cash at End of Period |  |  |  |

Note 20
CORPORATE REORGANIZATION
On October 18, 1997, the Company consolidated its three remaining bank affiliates, Levy County State Bank, Farmers \& Merchants Bank of Trenton and Branford State Bank into Capital City Bank. The consolidation enabled the Company to present a consistent image to a broader market and to better serve its clients through the use of a common name with multiple, convenient locations. The Company's operating results for 1997 included pre-tax charges of $\$ 655,000$, which were attributable to the corporate reorganization.

Note 21
COMPREHENSIVE INCOME

In June 1997, the Financial Accounting Standard Board issued SFAS No. 130, "Reporting Comprehensive Income", which requires that certain transactions and other economic events that bypass the income statement must be displayed as other comprehensive income. The Company's comprehensive income consists of net income and changes in unrealized gains (losses) on securities available-for-sale, net of income taxes.

Comprehensive income for 1998, 1997 and 1996 was calculated as follows:

| (Dollars in Thousands) | 1998 | 1997 | 1996 |
| :--- | ---: | ---: | ---: |
| Net Unrealized Gains (Losses) |  |  |  |
| Recognized in Other Comprehensive Income: |  |  |  |
| Before Tax | $\$ 109$ | $\$$ | 802 |
| Less Income Tax | 38 | 281 | (1,515) |
| Net of Tax | 71 | 521 | (985) |


Selected Financial \& Other Data
(Dollars in Thousands, Except Per Share Data)(1)

|  | 1998 | For the 1997 |  | Years Ended December 31, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest Income \$ | 89,010 | \$ | 84,981 | \$ | 74,406 | \$ | 62,117 | \$ | 54,065 |
| Net Interest Income | 53,762 |  | 52,293 |  | 45,846 |  | 38,763 |  | 37,281 |
| Provision for Loan Losses | 2,439 |  | 2,328 |  | 1,863 |  | 556 |  | 1,578 |
| Net Income | 15,294 |  | 14,401 |  | 13,219 |  | 11,181 |  | 10,183 |
| Per Common Share: |  |  |  |  |  |  |  |  |  |
| Basic Net Income \$ | 1.51 | \$ | 1.44 | \$ | 1.33 | \$ | 1.13 |  | 1.03 |
| Diluted Net Income | 1.50 |  | 1.43 |  | 1.33 |  | 1.13 |  | 1.03 |
| Cash Dividends Declared | . 43 |  | . 37 |  | . 34 |  | . 29 |  | . 26 |
| Book Value | 12.70 |  | 11.54 |  | 10.39 |  | 9.42 |  | 8.45 |
| Based on Net Income: |  |  |  |  |  |  |  |  |  |
| Return on Average Assets | 1.30\% |  | 1.30\% |  | 1.31\% |  | 1.31\% |  | 1.22\% |
| Return on Average Equity | 12.37 |  | 13.10 |  | 13.52 |  | 12.72 |  | 12.67 |
| Dividend Pay-out Ratio | 28.20 |  | 26.10 |  | 25.45 |  | 25.38 |  | 25.23 |

Averages for the Year:
Loans, Net of Unearned

| $\quad$ Interest | $\$ 824,197$ | $\$ 770,416$ | $\$$ | 631,437 | $\$ 493,654$ | $\$ 462,290$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Earning Assets | $1,065,677$ | $1,000,466$ | 908,137 | 764,259 | 744,458 |  |
| Assets | $1,180,785$ | $1,108,088$ | $1,012,480$ | 855,894 | 831,655 |  |
| Deposits | 985,119 | 924,891 | 856,540 | 735,966 | 721,651 |  |
| Long-Term Debt | 18,041 | 19,412 | 10,895 | 71 | 1,144 |  |
| Shareowners' Equity | 123,647 | 109,948 | 97,738 | 87,878 | 80,399 |  |

Year-End Balances:

| Loans, Net of Unearned |  |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $\quad$ Interest | $\$$ | 844,217 | $\$$ | 775,451 | $\$$ | 741,376 | $\$ 505,314$ |
| Earning Assets | $1,288,439$ | 998,401 | 996,827 | 799,243 | 723,371 |  |  |
| Assets | $1,443,675$ | $1,116,651$ | $1,123,221$ | 905,856 | 828,951 |  |  |
| Deposits | $1,253,553$ | 922,841 | 952,744 | 778,161 | 722,571 |  |  |
| Long-Term Debt | 18,746 | 18,106 | 18,847 | 1,982 | - |  |  |
| Shareowners' Equity | 128,862 | 115,807 | 103,009 | 93,058 | 83,251 |  |  |
| Equity to Assets Ratio | $8.93 \%$ | $10.37 \%$ | $9.17 \%$ | $10.27 \%$ | $10.04 \%$ |  |  |

Other Data:
Basic Average Shares

| Outstanding | $10,146,393$ | $10,031,116$ | $9,908,762$ | $9,869,267$ | $9,852,041$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Shareowners of Record(2) | 1,334 | 1,234 | 1,045 | 973 | 801 |
| Banking Locations(2) | 46 | 39 | 38 | 32 | 31 |
| Full-Time Equivalent |  |  |  |  |  |
| Associates(2) | 677 | 637 | 617 | 544 | 528 |

(1) All share and per share data have been restated to reflect the pooling-of-interests of Grady Holding Company and its subsidiaries and adjusted to reflect the $3-f o r-2$ stock split effective June 1, 1998.
(2) As of March 1st of the following year.

Management's Discussion and Analysis of Financial Condition and Results of Operations

## FINANCIAL REVIEW

The following analysis reviews important factors affecting the financial condition and results of operations of Capital City Bank Group, Inc., for the periods shown below. The Company, has made, and may continue to make, various forward-looking statements with respect to financial and business matters that involve numerous assumptions, risks and uncertainties. The following is a list of factors, among others, that could cause actual results to differ materially from the forward-looking statements: general and local economic conditions, competition for the Company's customers from other banking and financial institutions, government legislation and regulation, changes in interest rates, the impact of rapid growth, significant changes in the loan portfolio composition, and other risks described in the Company's filings with the Securities and Exchange Commission, all of which are difficult to predict and many of which are beyond the control of the Company.

This section provides supplemental information which should be read in conjunction with the consolidated financial statements and related notes. The Financial Review is divided into three subsections entitled Earnings Analysis, Financial Condition, and Liquidity and Capital Resources. Information therein should facilitate a better understanding of the major factors and trends which affect the Company's earnings performance and financial condition, and how the Company's performance during 1998 compares with prior years.
Throughout this section, Capital City Bank Group, Inc., and its subsidiaries, collectively, are referred to as "CCBG" or the "Company." The subsidiary bank is referred to as the "Bank" or "CCB".

The year-to-date averages used in this report are based on daily balances for each respective year. In certain circumstances, comparing average balances for the fourth quarter of consecutive years may be more meaningful than simply analyzing year-to-date averages. Therefore, where appropriate, quarterly averages have been presented for analysis and have been noted as such. See Table 2 for annual averages and Table 14 for financial information presented on a quarterly basis.

All prior period share and per share data have been adjusted to reflect a three-for-two stock split effective June 1, 1998, and a two-for-one stock split effective April 1, 1997 and the pooling-ofinterests for Grady Holding Company.

On May 7, 1999, the Company completed its acquisition of Grady Holding Company and its subsidiary, First National Bank of Grady County in Cairo, Georgia. First National Bank of Grady County is a $\$ 114$ million asset institution with offices in Cairo and Whigham, Georgia. The Company issued 21.50 shares for each of the 60,910 shares of First National Bank of Grady County.

On December 4, 1998, the Company completed its purchase and assumption transaction with First Union National Bank ("First Union") and acquired eight of First Union's branch offices which included deposits. The Company paid a deposit premium of $\$ 16.9$ million, and assumed $\$ 219$ million in deposits and acquired certain real estate. The deposit premium is being amortized over ten years. Average balances and earnings of the Company for 1998 were not significantly impacted by the acquisition.

On January 31, 1998, the Company completed its purchase and assumption transaction with First Federal Savings \& Loan Association of Lakeland, Florida ("First Federal-Florida") and acquired five of First FederalFlorida's branch offices which included loans and deposits. The Company paid a premium of $\$ 3.6$ million, or $6.33 \%$, and assumed $\$ 55$ million in deposits and purchased loans equal to $\$ 44$ million. Four of the five offices were merged into existing offices of Capital City Bank. The premium is being amortized over fifteen years.

On October 18, 1997, the Company consolidated its three remaining bank affiliates into Capital City Bank. See Note 20 in the Notes to Consolidated Financial Statements for further information.

On July 1, 1996, the Company completed its acquisition of First
Financial Bancorp, Inc. and its wholly-owned subsidiary, First Federal Bank (collectively referred to as "First Financial"). The acquisition was accounted for as a purchase. Operating results of First Financial are included in the Company's consolidated financial statements presented herein for all periods subsequent to June 30,1996 . On

December 6, 1996, First Federal Bank was merged into the Company's lead bank, Capital City Bank. Financial comparisons to prior year periods are not necessarily comparable due to the impact of the acquisition.

The bank is headquartered in Tallahassee and, as of December 31, 1998, had forty-four offices covering seventeen counties.

EARNINGS ANALYSIS
In 1998, the Company's earnings were $\$ 15.3$ million, or $\$ 1.51$ per basic share, This compares to earnings of $\$ 14.4$ million, or $\$ 1.44$ per basic share, in 1997, and $\$ 13.2$ million, or $\$ 1.33$ per basic share, in 1996. The Company's diluted per share earnings were $\$ 1.50$ in 1998 , $\$ 1.43$ in 1997 and $\$ 1.33$ in 1996, respectively.

On a per diluted share basis, earnings increased 4.9\% in 1998 versus 7.5\% in 1997. Growth in operating revenues (defined as net interest income plus noninterest income) of $\$ 4.4$ million, or $5.9 \%$, was the most significant factor contributing to increased earnings in 1998. This and other factors are discussed throughout the Financial Review. A condensed earnings summary is presented in Table 1.

Table 1
CONDENSED SUMMARY OF EARNINGS
(Dollars in Thousands, Except Per Share Data) (1)

|  | For the Years Ended December 31, |  |  |
| :--- | ---: | ---: | ---: |
| Interest Income | 1998 | 1997 | 1996 |
| Taxable Equivalent Adjustments | $\$ 89,010$ | $\$ 84,981$ | $\$ 74,406$ |
| Total Interest Income (FTE) | 1,402 | 1,610 | 1,771 |
| Interest Expense | 90,412 | 86,591 | 76,177 |
| Net Interest Income (FTE) | 35,248 | 32,688 | 28,560 |
| Provision for Loan Losses | 55,164 | 53,903 | 47,617 |
| Taxable Equivalent Adjustments | 2,439 | 2,328 | 1,863 |
| Net Interest Income After Provision | 1,402 | 1,610 | 1,771 |
| $\quad$ for Loan Losses |  |  |  |
| Noninterest Income | 51,323 | 49,965 | 43,983 |
| Noninterest Expense | 22,584 | 19,484 | 17,289 |
| Income Before Income Taxes | 50,444 | 47,836 | 42,030 |
| Income Taxes | 23,463 | 21,613 | 19,242 |
| Net Income | 8,169 | 7,212 | 6,023 |
| Basic Net Income Per Share | $\$ 15,294$ | $\$ 14,401$ | $\$ 13,219$ |
| Diluted Net Income Per Share | $\$ 1.51$ | $\$ 1.44$ | $\$$ |
| $l$ |  |  |  |

(1) All share and per share data have been restated to reflect the pooling-of-interests of Grady Holding Company and its subsidiaries and adjusted to reflect the $3-f o r-2$ stock split effective June 1, 1998.

Net Interest Income

Net interest income represents the Company's single largest source of earnings and is equal to interest income and fees generated by earning assets less interest expense paid on interest bearing liabilities. An analysis of the Company's net interest income, including average yields and rates, is presented in Tables 2 and 3. This information is presented on a "taxable equivalent" basis to reflect the tax-exempt status of income earned on certain loans and investments, the majority of which are state and local government debt obligations.

In 1998, taxable-equivalent net interest income increased \$1.3
million, or $2.4 \%$. This follows an increase of $\$ 6.3$ million, or $13.2 \%$ in 1997, and $\$ 7.3$ million, or $18.0 \%$ in 1996. Taxable equivalent net interest income during 1998 is attributable to growth in earning assets. The favorable impact of asset growth was partially offset by declining yields reflecting the overall decline in general interest rates.

## <TABLE>

Table 2
AVERAGE BALANCES AND INTEREST RATES
(Taxable Equivalent Basis - Dollars in Thousands)
<CAPTION>


| Taxable Investment Securities | 107,484 | 6,417 | 5.97 | 124,576 | 7,919 | 6.36 | 153,031 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 9,540 6.23 |  |  |  |  |  |  |  |  |  |
| Tax-Exempt Investment Securities(2) | 67,297 | 4,315 | 6.41 | 69,956 | 4,693 | 6.71 |  | 73,962 |  |
| 5,169 6.99 |  |  |  |  |  |  |  |  |  |
| Funds Sold | 66,699 | 3,576 | 5.36 | 35,518 | 1,614 | 4.54 |  | 49,707 |  |
| 2,258 4.54 |  |  |  |  |  |  |  |  |  |
| Total Earning Assets | 1,065,677 | 90,412 | 8.48 | 1,000,466 | 86,591 | 8.66 |  | 908,137 |  |
| 76,177 8.39 |  |  |  |  |  |  |  |  |  |
| Cash \& Due From Banks | 53,293 |  |  | 53,255 |  |  |  | 56,406 |  |
| Allowance For Loan Losses | $(10,056)$ |  |  | $(9,736)$ |  |  |  | $(8,645)$ |  |
| Other Assets | 71,871 |  |  | 64,103 |  |  |  | 56,582 |  |
| TOTAL ASSETS | \$1,180,785 |  |  | \$1,108,088 |  |  |  | 012,480 |  |
| Liabilities: |  |  |  |  |  |  |  |  |  |
| NOW Accounts | \$ 119,134 | \$ 2,223 | 1.87\% | \$ 115,663 | \$ 1,978 | 1.71\% | \$ | 116,497 | \$ |
| 2,091 1.79\% |  |  |  |  |  |  |  |  |  |
| Money Market Accounts | 86,244 | 2,562 | 2.97 | 83,684 | 2,510 | 3.00 |  | 88,642 |  |
| 2,622 2.96 |  |  |  |  |  |  |  |  |  |
| Savings Accounts | 101,007 | 2,243 | 2.22 | 95,323 | 2,008 | 2.11 |  | 95,935 |  |
| 2,115 2.20 |  |  |  |  |  |  |  |  |  |
| Other Time Deposits | 469,087 | 25,091 | 5.35 | 433,300 | 22,934 | 5.29 |  | 371,241 |  |
| 19,364 5.22 |  |  |  |  |  |  |  |  |  |
| Total Interest Bearing Deposits | 775,472 | 32,119 | 4.14 | 727,970 | 29,430 | 4.04 |  | 672,315 |  |
| 26,192 3.90 |  |  |  |  |  |  |  |  |  |
| Funds Purchased | 37,797 | 1,842 | 4.87 | 31,518 | 1,659 | 5.26 |  | 25,181 |  |
| 1,229 4.88 |  |  |  |  |  |  |  |  |  |
| Other Short-Term Borrowings | 1,190 | 62 | 5.21 | 5,976 | 315 | 5.27 |  | 7,016 |  |
| 4226.43 |  |  |  |  |  |  |  |  |  |
| Long-Term Debt | 18,041 | 1,225 | 6.79 | 19,412 | 1,284 | 6.61 |  | 10,895 |  |
| 7176.31 |  |  |  |  |  |  |  |  |  |
| Total Interest Bearing Liabilities | 832,500 | 35,248 | 4.23 | 784,876 | 32,688 | 4.16 |  | 715,407 |  |
| 28,560 3.99 |  |  |  |  |  |  |  |  |  |
| Noninterest Bearing Deposits | 209,647 |  |  | 196,921 |  |  |  | 184,225 |  |
| Other Liabilities | 14,991 |  |  | 16,343 |  |  |  | 15,110 |  |
| TOTAL LIABILITIES | 1,057,138 |  |  | 998,140 |  |  |  | 914,742 |  |
| Shareowners' Equity: |  |  |  |  |  |  |  |  |  |
| Common Stock | 102 |  |  | 100 |  |  |  | 100 |  |
| Additional Paid-In Capital | 8,040 |  |  | 5,831 |  |  |  | 4,825 |  |
| Retained Earnings | 115,505 |  |  | 104,017 |  |  |  | 92,813 |  |
| TOTAL SHAREOWNERS EQUITY 123,64 |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
| SHAREOWNERS' EQUITY | \$1,180,785 |  |  | \$1,108,088 |  |  |  | ,012,480 |  |
| Interest Rate Spread |  |  | 4.25\% |  |  | 4.50\% |  |  |  |
| 4.40\% |  |  |  |  |  |  |  |  |  |
| Net Interest Income |  | \$55,164 |  |  | \$53,903 |  |  |  |  |
| \$47,617 |  |  |  |  |  |  |  |  |  |
| Net Interest Margin(3) |  |  | 5.18\% |  |  | 5.39\% |  |  |  |
| 5.24\% |  |  |  |  |  |  |  |  |  |
| (1) Average balances include nonaccrual loans. Interest income includes fees on |  |  |  |  |  |  |  |  |  |
| loans of approximately $\$ 3,233,000, \$ 2,913,000$ and $\$ 2,241,000$ in 1998, 1997, and |  |  |  |  |  |  |  |  |  |
| 1996, respectively. |  |  |  |  |  |  |  |  |  |
| (2) Interest income includes the effects of taxable equivalent adjustments |  |  |  |  |  |  |  |  |  |
| using a 35\% tax rate to adjust interest on tax-exempt loans and securities to a taxable equivalent basis. |  |  |  |  |  |  |  |  |  |
| (3) Tax-equivalent net interest income | divided by | earning | ssets. |  |  |  |  |  |  |

## </TABLE>

<TABLE>
Table 3
RATE/VOLUME ANALYSIS(1)
(Taxable Equivalent Basis - Dollars in Thousands)
<CAPTION>
\begin{tabular}{|c|c|c|c|c|c|c|c|}
\hline & \multicolumn{3}{|c|}{\[
\begin{array}{r}
1998 \text { Changes from } 1997 \\
\text { Due To } \\
\text { Average }
\end{array}
\]} & \multicolumn{4}{|c|}{1997 Changes from 1996
Due To
Average} \\
\hline & Total & \multirow[t]{2}{*}{Volume <C>} & Rate & Total & Volume & & Rate \\
\hline <S> & <C> & & <C> & <C> & <C> & \multicolumn{2}{|l|}{<C>} \\
\hline \multicolumn{8}{|l|}{EARNING ASSETS:} \\
\hline Loans, Net of Unearned Interest(2) & \$3,739 & \$4,965 & \$(1,226) & \$13,155 & \$13,055 & \$ & 100 \\
\hline Investment Securities & & & & & & & \\
\hline Taxable & \((1,502)\) & \((1,020)\) & (482) & \((1,621)\) & \((1,809)\) & & 188 \\
\hline Tax-Exempt & (378) & (170) & (208) & (476) & (269) & & (207) \\
\hline Funds Sold & 1,962 & 1,650 & 312 & (644) & (645) & & 1 \\
\hline Total & 3,821 & 5,425 & \((1,604)\) & 10,414 & 10,332 & & 82 \\
\hline Interest Bearing Liabilities: & & & & & & & \\
\hline NOW Accounts & 245 & (149) & 394 & (113) & (14) & & (99) \\
\hline
\end{tabular}
\begin{tabular}{|c|c|c|c|c|c|c|}
\hline Money Market Accounts & 52 & (35) & 87 & (112) & (149) & 37 \\
\hline Savings Accounts & 235 & (88) & 323 & (107) & (13) & (94) \\
\hline Other Time Deposits & 2,157 & (941) & 3,098 & 3,570 & 3,285 & 285 \\
\hline Funds Purchased & 183 & 306 & (123) & 430 & 334 & 96 \\
\hline Other Short-Term Borrowings & (253) & (249) & (4) & (136) & (55) & (81) \\
\hline Long-Term Debt & (59) & (242) & 183 & 596 & 563 & 33 \\
\hline Total & 2,560 & \((1,398)\) & 3,958 & 4,128 & 3,951 & 177 \\
\hline Changes in Net Interest Income & \$1,261 & \$6,823 & \$ 5,562\()\) & \$ 6,286 & \$ 6,381 & \$ (95) \\
\hline
\end{tabular}
(1) This table shows the change in net interest income for comparative periods based on either changes in average volume or changes in average rates for earning assets and interest bearing liabilities. Changes which are not solely due to volume changes or solely due to rate changes have been attributed to rate changes.
(2) Interest income includes the effects of taxable equivalent adjustments using a \(35 \%\) tax rate to adjust interest on tax-exempt loans and securities to a taxable equivalent basis.
</TABLE>
For the year 1998, taxable equivalent interest income increased \$3.8 million, or $4.4 \%$, over 1997, compared to an increase of $\$ 10.4$ million, or $13.7 \%$, in 1997 over 1996. The Company's taxable equivalent yield on average earning assets of $8.48 \%$ represents a 18 basis point decrease from 1997, compared to a 27 basis point improvement in 1997 over 1996. During 1998, interest income was positively impacted by loan growth and the acquisition of First Federal-Florida. This was partially offset by lower yields on earning assets resulting from the decline in interest rates and increased competition. The loan portfolio, which is the largest and highest yielding component of earning assets, increased from 77.9\% in the fourth quarter of 1997 to 81.3\% in the comparable quarter of 1998, reflecting the acquisition of $\$ 219$ million in deposits from First Union.

Interest expense increased $\$ 2.6$ million, or $7.8 \%$, over 1997, compared to an increase of $\$ 4.1$ million, or $14.5 \%$, in 1997 over 1996. The higher level of interest expense in 1998 is attributable to the acquisition of First Federal-Florida. The average rate paid on interest-bearing liabilities was 4.23\% in 1998, compared to 4.16\% and $3.99 \%$, in 1997 and 1996, respectively. The increase in the average rate during 1998 is a direct result of the mix of deposits acquired from First Federal-Florida and the introduction of a higher yielding money market account. Certificates of deposit represent a higher cost deposit product to the Company. Based on averages, certificates as a percent of total deposits increased to $47.6 \%$ in 1998 , compared to 46.9\% in 1997, and 43.3\% in 1996.

The Company's interest rate spread (defined as the taxable equivalent yield on average earning assets less the average rate paid on interest bearing liabilities) decreased twenty-five basis points in 1998 and increased ten basis points in 1997. The decrease in 1998 is attributable to the lower yield on earning assets resulting from the lower rate environment. The increase in 1997 was attributable to the higher yield on earning assets, which was driven by a more favorable mix of earning assets.

The Company's net interest margin (defined as taxable equivalent interest income less interest expense divided by average earning assets) was $5.18 \%$ in 1998, compared to $5.39 \%$ in 1997 and $5.24 \%$ in 1996. In 1998, narrowing margins on the Company's incremental growth resulted in the decline in the margin to $5.18 \%$ or 21 basis points.

A further discussion of the Company's earning assets and funding sources can be found in the section entitled "Financial Condition."

Provision for Loan Losses

The provision for loan losses was $\$ 2.4$ million in 1998 versus $\$ 2.3$ million in 1997 and $\$ 1.9$ million in 1996. The provision approximates total net charge-offs for 1998 and 1997. The Company's credit quality measures declined slightly with a nonperforming assets ratio of $.79 \%$ compared to . $37 \%$ at year-end 1997, and a net charge-off ratio of $.28 \%$ versus . $27 \%$ in 1997.

At December 31, 1998, the allowance for loan losses totaled $\$ 9.8$ million compared to $\$ 9.7$ million in 1997. At year-end 1998, the allowance represented $1.16 \%$ of total loans and $189 \%$ of nonperforming loans. Management considers the allowance to be adequate based on the current level of nonperforming loans and the estimate of losses inherent in the portfolio at year-end. See the section entitled "Financial Condition" for further information regarding the allowance for loan losses. Selected loss coverage ratios are presented below:
Provision for Loan Losses as a
Multiple of Net Charge-offs $\quad 1998$ 1997

Noninterest Income

In 1998, noninterest income increased $\$ 3.1$ million, or $15.9 \%$, and represented $29.0 \%$ of operating income, compared to $\$ 2.2$ million, or $12.7 \%$ and $26.5 \%$, respectively, in 1997. The increase in the level of noninterest income is attributable to all major categories with the exception of service charges. Factors affecting noninterest income are discussed below.

Service charges on deposit accounts decreased $\$ 453,000$, or $5.0 \%$, in 1998, compared to an increase of $\$ 526,000$, or $6.2 \%$, in 1997. Service charge revenues in any one year are dependent on the number of accounts, primarily transaction accounts, and the level of activity subject to service charges. The decrease in 1998 is primarily attributable to higher compensating balances and an increase in charged-off deposit accounts. Fees were increased during the fourth quarter of 1998, and will favorably impact service charge income in 1999.

Data processing revenues increased $\$ 363,000$, or $11.5 \%$ in 1998 versus an increase of $\$ 191,000$, or $6.4 \%$, in 1997 . The data processing center provides computer services to both financial and non-financial clients in North Florida and South Georgia. In recent years, revenue gains have been attributable to growth in processing for both financial and non-financial clients. In 1998, processing revenues for non-financial entities represented approximately $48 \%$ of the total processing revenues, down from 51\% in 1997, reflecting growth in processing revenues for financial entities and a decline in revenues for nonfinancial entities. In 1998, the Company changed its method of income recognition on data processing revenues from the cash to the accrual method. This resulted in a one-time adjustment which increased revenues by $\$ 225,000$.

In 1998, trust fees increased $\$ 559,000$, or $46.5 \%$ compared to $\$ 38,000$, or $3.3 \%$ in 1997. Increases in both years were attributable to growth in assets under management. At year-end 1998, assets under management totaled $\$ 261.2$ million, reflecting growth of $\$ 75.5$ million, or $40.6 \%$. For the comparable period in 1997, assets under management totaled $\$ 185.7$ million, reflecting growth of $\$ 54.4$ million or $41.4 \%$.

Other noninterest income increased $\$ 2.5$ million, or $41.2 \%$ in 1998 versus an increase of $\$ 1.5$ million, or $32.4 \%$ in 1997 . The increase in 1998 was attributable to ATM fees, brokerage revenues, interchange commission fees and gains on the sale of real estate loans. The Company realized gains on the sale of real estate loans totaling approximately $\$ 1.5$ million in 1998 compared to $\$ 803,000$ in 1997. Interchange commission fees increased $\$ 383,000$, or $61.7 \%$ from 1997. The increase in other noninterest income in 1997 was attributable to ATM fees, gains recognized on the sale of real estate loans and gains on the sale of bank assets.

Noninterest income as a percent of average assets was 1.91\% in 1998 compared to $1.76 \%$ in 1997 and $1.71 \%$ in 1996.

## Noninterest Expense

Noninterest expense for 1998 was $\$ 50.4$ million, an increase of $\$ 2.6$ million, or $5.5 \%$, over 1997, compared with an increase of $\$ 5.8$ million, or $13.8 \%$ in 1997 over 1996. Factors impacting the Company's noninterest expense during 1998 and 1997 are discussed below.

The Company's aggregate compensation expense in 1998 totaled $\$ 26.6$ million, an increase of $\$ 678,000$, or $2.6 \%$,over 1997. Salaries increased $\$ 1.5$ million due to normal raises and additions to staff. In addition to acquisitions, the Company added staff to capitalize on competitive opportunities arising as a result of mergers of other commercial banks within its market. Offsetting the increase in salaries were reductions in pension expense and stock incentives. In 1997, total compensation increased $\$ 3.1$ million, or $13.7 \%$, over 1996. Salaries increased $\$ 2.3$ million due to normal raises, the full-year impact of First Financial associates and a $\$ 317,000$ charge associated with restructuring. Additionally, a 93\% increase in the Company's stock price contributed to a $\$ 460,000$, or $62.1 \%$, increase in stock compensation covered under the Company's Associate Incentive Plan.

Occupancy expense (including furniture, fixtures \& equipment)
increased by $\$ 566,000$, or $6.9 \%$, in 1998 , compared to $\$ 961,000$, or
$13.2 \%$, in 1997. The increase in 1998 was attributable to higher cost
for maintenance and repair which increased $\$ 502,000$, or $18.7 \%$. The increase in 1997 was attributable to higher depreciation and other FF\&E expense. Offsetting these increases in 1997 was a reduction in maintenance and repairs.

Other noninterest expense increased $\$ 1.4$ million and $\$ 1.7$ million in 1998 and 1997, or $10.0 \%$ and $14.3 \%$, respectively. The increase in 1998 was attributable to: (1) an increase in amortization expense of approximately $\$ 335,000$ due to the acquisitions of First FederalFlorida and First Union offices; (2) an increase in advertising costs of $\$ 463,000$ due to greater product and market development; and (3) an increase in printing and supplies costs of $\$ 143,000$. The increase in 1997 was attributable to: (1) an increase in amortization expense of approximately $\$ 300,000$ due to the acquisition of First Financial offices; (2) a one-time restructuring charge of $\$ 338,000$ incurred by the Company to consolidate its three remaining subsidiary banks into Capital City Bank; (3) an increase in advertising expense of $\$ 180,000$ due to the Company's enhanced focus on promoting products and the acquisition of First Financial; and (4) an increase in credit card processing fees, ORE expense and other miscellaneous expenses of $\$ 259,000$, $\$ 130,000$ and $\$ 225,000$, respectively.

Net noninterest expense ratio (defined as noninterest income minus noninterest expense less amortization as a percent of average assets) was $2.26 \%$ in 1998 compared to $2.42 \%$ in 1997 and $2.39 \%$ in 1996. The Company's efficiency ratio (expressed as noninterest expenses, net of intangible amortization, as a percent of taxable equivalent operating revenues) was 63.4\%, 63.1\% (excluding restructuring charges), and 63.9\% in 1998, 1997, and 1996 , respectively.

Income Taxes
The consolidated provision for federal and state income taxes was $\$ 8.2$ million in 1998 compared to $\$ 7.2$ million in 1997 and $\$ 6.0$ million in 1996. The increase in the tax provision over the last three years is primarily attributable to the higher level of taxable income.

The effective tax rate was $34.8 \%$ in 1998 , $33.4 \%$ in 1997 , and $31.3 \%$ in 1996. These rates differ from the statutory tax rates due primarily to tax-exempt income. The increase in the effective tax rate is primarily attributable to the decreasing level of tax-exempt income relative to pre-tax income and an increase in the statutory tax rate for income greater than $\$ 10$ million. Tax-exempt income (net of the adjustment for disallowed interest) as a percent of pre-tax income was $18.0 \%$ in 1998, 21.7\% in 1997, and 26.9\% in 1996.

## FINANCIAL CONDITION

Average assets increased $\$ 72.7$ million, or $6.6 \%$ from $\$ 1.2$ billion in 1997 to $\$ 1.1$ billion in 1998. Average earning assets increased to $\$ 1.1$ billion in 1998, a $\$ 65.2$ million, or $6.5 \%$, increase over 1997. Average loans increased $\$ 53.8$ million, or $7.0 \%$, and accounted for $82.5 \%$ of the total growth in average earning assets. Loan growth in 1998 was funded primarily through deposits acquired through acquisitions and maturities in the investment portfolio.

Table 2 provides information on average balances while Table 4 highlights the changing mix of the Company's earning assets over the last three years.

Loans
Local markets were generally improved during 1998. Loan demand was steady and internal growth was spread evenly throughout the year. The First Federal-Florida acquisition completed in the first quarter of 1998 increased the number of markets served and enhanced the Company's line of mortgage products and services. Price and product competition remained strong during 1998 and there continues to be an increased demand for fixed rate, longer-term financing. Areas that reflected stronger demand were real estate, home equity and indirect automobile lending.

Although management is continually evaluating alternative sources of revenue, lending is a major component of the Company's business and is key to profitability. While management strives to grow the Company's loan portfolio, it can do so only by adhering to sound banking principles applied in a prudent and consistent manner. Management consistently strives to identify opportunities to increase loans outstanding and enhance the portfolio's overall contribution to earnings.

Table 4
SOURCES OF EARNING ASSET GROWTH
(Average Balances - Dollars in Thousands)

|  | $\begin{aligned} & 1997 \text { to } \\ & 1998 \\ & \text { Change } \end{aligned}$ | Percentage of Total Change | Components |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | of Total | Earning | Assets |
|  |  |  | 1998 | 1997 | 1996 |
| Loans: |  |  |  |  |  |
| Commercial, Financial |  |  |  |  |  |
| Real Estate - Construction | 2,740 | 4.2 | 4.5 | 4.5 | 4.0 |
| Real Estate - Mortgage | 41,000 | 62.9 | 49.9 | 49.1 | 42.1 |
| Consumer | 14,325 | 22.0 | 14.9 | 15.1 | 14.2 |
| Total Loans | 53,781 | 82.5 | 77.3 | 77.0 | 69.5 |
| Securities: |  |  |  |  |  |
| Taxable | $(17,092)$ | (26.2) | 10.1 | 12.4 | 16.9 |
| Tax-Exempt | $(2,659)$ | (4.1) | 6.3 | 7.0 | 8.1 |
| Total Securities | $(19,751)$ | (30.3) | 16.4 | 19.4 | 25.0 |
| Funds Sold | 31,181 | 47.8 | 6.3 | 3.6 | 5.5 |
| Total Earning Assets | \$65,211 | 100.0\% | 100.0\% | 100.0\% | 100.0\% |

The Company's average loan-to-deposit ratio increased from 83.3\% in 1997 to 83.7\% in 1998. It declined to a level of $78.8 \%$ in the fourth quarter of 1998 compared to $84.8 \%$ in the fourth quarter of 1997. This compares to an average loan-to-deposit ratio in 1996 of $73.7 \%$. The lower average quarterly loan-to-deposit ratio reflects the assumption of deposits from First Union.

Real estate construction and mortgage loans, combined, represented $70.3 \%$ of total loans (net of unearned interest) in 1998 versus $70.1 \%$ in 1997. See the section entitled "Risk Element Assets" for a discussion concerning loan concentrations.

The composition of the Company's loan portfolio at December 31, for each of the past five years is shown in Table 5. Table 6 arrays the Company's total loan portfolio as of December 31, 1998, based upon maturities. Demand loans and overdrafts are reported in the category of one year or less. As a percent of the total portfolio, loans with fixed interest rates have increased from $37.4 \%$ in 1997 to $41.6 \%$ in 1998.

Allowance for Loan Losses

Management attempts to maintain the allowance for loan losses at a level sufficient to provide for estimated losses inherent in the loan portfolio. The allowance for loan losses is established through a provision charged to expense. Loans are charged against the allowance when management believes collection of the principal is unlikely.

Management evaluates the adequacy of the allowance for loan losses on a quarterly basis. The evaluations are based on the collectibility of loans and take into consideration such factors as growth and composition of the loan portfolio, evaluation of potential losses, past loss experience and general economic conditions. As part of these evaluations, management reviews all loans which have been classified internally or through regulatory examination and, if appropriate, allocates a specific reserve to each of these individual loans. Further, management establishes a general reserve to provide for losses inherent in the loan portfolio which are not specifically identified. The general reserve is based upon management's evaluation of the current and forecasted operating and economic environment coupled with historical experience. The allowance for loan losses is compared against the sum of the specific reserves plus the general reserve and adjustments are made, as appropriate. Table 7 analyzes the activity in the allowance over the past five years.

Table 5
LOANS BY CATEGORY

| (Dollars in Thousands) | As of December 31, |  |  |  |  |
| :--- | :---: | ---: | ---: | ---: | ---: | ---: |
|  | 1998 | 1997 | 1996 | 1995 | 1994 |
| Commercial, Financial and |  |  |  |  |  |
| $\quad$ Agricultural | $\$ 1,246$ | $\$ 82,641$ | $\$ 82,724$ | $\$ 67,975$ | $\$ 9,972$ |
| Real Estate - Construction | 51,790 | 51,098 | 46,415 | 32,848 | 28,109 |
| Real Estate - Mortgage | 542,044 | 492,778 | 472,052 | 288,716 | 280,627 |
| Consumer | 159,137 | 148,934 | 143,935 | 120,629 | 113,583 |
| Total Loans, Net of |  |  |  |  |  |
| $\quad$ Unearned Interest | $\$ 844,217$ | $\$ 775,451$ | $\$ 745,126$ | $\$ 510,168$ | $\$ 482,291$ |

Table 6
LOAN MATURITIES
(Dollars in Thousands)

|  | One Year <br> Or Less | Through <br> Five Years | Five <br> Years | Total |
| :--- | ---: | ---: | ---: | ---: |
| Commercial, Financial and |  |  |  |  |
| $\quad$ Agricultural | $\$ 49,257$ | $\$ 37,679$ | $\$ 4,310$ | $\$ 91,246$ |
| Real Estate | 110,274 | 65,573 | 417,987 | 593,834 |
| Consumer | 43,008 | 114,334 | 1,795 | 159,137 |
| $\quad$ Total | $\$ 202,539$ | $\$ 217,586$ | $\$ 424,092$ | $\$ 844,217$ |
| Loans with Fixed Rates | $\$ 97,967$ | $\$ 179,983$ | $\$ 73,161$ | $\$ 351,111$ |
| Loans with Floating or |  |  |  |  |
| $\quad$ Adjustable Rates | 104,572 | 37,603 | 350,931 | 493,106 |
| $\quad$ Total | $\$ 202,539$ | $\$ 217,586$ | $\$ 424,092$ | $\$ 844,217$ |

The allowance for loan losses at December 31, 1998 of $\$ 9.8$ million compares to $\$ 9.7$ million at year-end 1997. The allowance as a percent of total loans was $1.16 \%$ in 1998 versus 1.25\% in 1997. There can be no assurance that in particular periods the Company will not sustain loan losses which are substantial in relation to the size of the allowance. When establishing the allowance, management makes various estimates regarding the value of collateral and future economic events. Actual experience may differ from these estimates. It is management's opinion that the allowance at December 31, 1998, is adequate to absorb losses from loans in the portfolio as of year-end.

Table 8 provides an allocation of the allowance for loan losses to specific loan categories for each of the past five years. The allocation of the allowance is developed using management's best estimates based upon available information such as regulatory examinations, internal loan reviews and historical data and trends. The allocation by loan category reflects a base level allocation derived primarily by analyzing the level of problem loans, specific reserves and historical charge-off data. Current and forecasted economic conditions, and other judgmental factors which cannot be easily quantified (e.g. concentrations), are not presumed to be included in the base level allocations, but instead are covered by the unallocated portion of the reserve. The Company faces a geographic concentration as well as a concentration in real estate lending. Both risks are cyclical in nature and must be considered in establishing the overall allowance for loan losses. Reserves in excess of the base level reserves are maintained in order to properly reserve for the losses inherent in the Company's portfolio due to these concentrations and anticipated periods of economic difficulties. As part of its YEAR 2000 contingency plan (discussed on page 55), the Company has reviewed its significant borrowers and allocated reserves to address the impact of the YEAR 2000 issue.

Table 7
ANALYSIS OF ALLOWANCE FOR LOAN LOSSES
(Dollars in Thousands)

|  | 1998 | For the 1997 | Years Ended $1996$ | $\begin{aligned} & \text { December } \\ & 1995 \end{aligned}$ | $\begin{aligned} & 31, \\ & 1994 \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Balance at Beginning of Year | \$9,662 | \$9,450 | \$7,522 | \$8,412 | \$8,324 |
| Acquired Reserves | - | - | 1,769 | - | - |
| Charge-Offs: |  |  |  |  |  |
| Commercial, Financial and Agricultural | 127 | 568 | 594 | 601 | 719 |
| Real Estate-Construction | 15 | 31 | - | - | - |
| Real Estate-Mortgage | 1,011 | 485 | 119 | 139 | 330 |
| Consumer | 2,004 | 1,978 | 1,691 | 1,310 | 926 |
| Total Charge-Offs | 3,157 | 3,062 | 2,404 | 2,050 | 1,975 |
| Recoveries: |  |  |  |  |  |
| Commercial, Financial and Agricultural | 72 | 378 | 235 | 204 | 125 |
| Real Estate - Construction | 142 | - | 3 | - | - |
| Real Estate - Mortgage | 176 | 83 | - | 10 | 15 |
| Consumer | 493 | 485 | 462 | 413 | 389 |
| Total Recoveries | 883 | 946 | 700 | 627 | 529 |
| Net Charge-Offs | 2,274 | 2,116 | 1,704 | 1,423 | 1,446 |
| Provision for Loan Losses | 2,439 | 2,328 | 1,863 | 533 | 1,534 |
| Balance at End of Year | \$9,827 | \$9,662 | \$9,450 | \$7,522 | \$8,412 |
| Ratio of Net Charge-Offs |  |  |  |  |  |
| Year to Average Loans Out-Standing, |  |  |  |  |  |
| Allowance for Loan Losses as a |  |  |  |  |  |
| Unearned Interest, at End of Year | 1.16\% | 1.25\% | 1.27\% | 1.47\% | 1.74\% |

Risk element assets consist of nonaccrual loans, renegotiated loans, other real estate, loans past due 90 days or more, potential problem loans and loan concentrations. Table 9 depicts certain categories of the Company's risk element assets as of December 31, for each of the last five years. Potential problem loans and loan concentrations are discussed within the narrative portion of this section.

The Company's nonperforming loans increased $\$ 3.6$ million, or $219.0 \%$, from a level of $\$ 1.6$ million at December 31, 1997 to $\$ 5.2$ million at December 31, 1998. During 1998, loans totaling approximately $\$ 7.8$ million were added, while loans totaling $\$ 4.2$ million were removed from nonaccruing status. Of the $\$ 7.8$ million added, $\$ 3.6$ million was attributable to two relationships. Of the $\$ 4.2$ million removed from the nonaccrual category, $\$ 1.5$ million consisted of principal reductions, $\$ 1.0$ million represented loans transferred to ORE, \$1.0 million consisted of loans brought current and returned to an accrual status and loans refinanced, and $\$ 700,000$ were charged off. Where appropriate, management has allocated specific reserves to absorb anticipated losses. A majority of the Company's charge-offs in 1998 were in the consumer portfolio where loans are charged off based on past due status and are not recorded as nonaccruing loans.

<TABLE>
Table 8
ALLOCATION OF ALLOWANCE FOR LOAN LOSSES
(Dollars in Thousands) <CAPTION>

</TABLE>
Table 9
RISK ELEMENT ASSETS
(Dollars in Thousands)

|  | 1998 | As of December 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1997 | 1996 | 1995 | 1994 |
| Nonaccruing Loans | \$4,996 | \$1,403 | \$2,811 | \$3,151 | \$4,304 |
| Restructured | 195 | 224 | 262 | 1,686 | 1,694 |
| Total Nonperforming Loans | 5,191 | 1,627 | 3,073 | 4,837 | 5,998 |
| Other Real Estate | 1,468 | 1,244 | 1,489 | 1,001 | 1,675 |
| Total Nonperforming Assets | \$6,659 | \$2,871 | \$4,562 | \$5,838 | \$7,673 |
| Past Due 90 Days or More | \$1,124 | \$ 994 | \$ 638 | \$ 317 | \$ 364 |
| Nonperforming Loans to Loans, Net of Unearned Interest | . $61 \%$ | . 21 \% | . $41 \%$ | . $95 \%$ | 1.24\% |
| Nonperforming Assets to Loans, Net of Unearned Interest, |  |  |  |  |  |
| Plus Other Real Estate | . $79 \%$ | . $37 \%$ | . $61 \%$ | 1.14\% | 1.59\% |
| Nonperforming Assets to Capital(1) | 4.80\% | $2.28 \%$ | $4.06 \%$ | 5.81\% | 8.37\% |
| Reserve to Nonperforming Loans | 189.31\% | 593.85\% | 307.52\% | 155.51\% | 140.25 \% |

(1) For computation of this percentage, "capital" refers to shareowners' equity plus the allowance for loan losses.

The majority of nonaccrual loans are collateralized with real estate. Management continually reviews these loans and believes specific reserve allocations are sufficient to cover the loss exposure associated with these loans.

Interest on nonaccrual loans is generally recognized only when
received. Cash collected on nonaccrual loans is applied against the principal balance or recognized as interest income based upon management's expectations as to the ultimate collectibility of principal and interest in full. If interest on nonaccruing loans had been recognized on a fully accruing basis, interest income recorded would have been $\$ 384,000$ higher for the year ended December 31, 1998.

Restructured loans are those with reduced interest rates or deferred payment terms due to deterioration in the financial position of the borrower.

Other real estate totaled $\$ 1.5$ million at December 31, 1998 versus $\$ 1.2$ million at December 31, 1997. This category includes property owned by Capital City Bank which was acquired either through foreclosure procedures or by receiving a deed in lieu of foreclosure. During 1998, the Company added properties totaling $\$ 1.9$ million (including parcels of bank premises) and partially or completely liquidated properties totaling $\$ 1.6$ million, resulting in a net increase in other real estate of $\$ 300,000$. Management does not anticipate any significant losses associated with other real estate.

Potential problem loans are defined as those loans which are now current but where management has doubt as to the borrower's ability to comply with present loan repayment terms. Potential problem loans totaled \$325,000 at December 31, 1998.

Loan concentrations are considered to exist when there are amounts loaned to a multiple number of borrowers engaged in similar activities which cause them to be similarly impacted by economic or other conditions and such amounts exceed $10 \%$ of total loans. Due to the lack of diversified industry within the markets served by the Bank and the relatively close proximity of the markets, the Company has both geographic concentrations as well as concentrations in the types of loans funded. Further, due to the nature of the Company's markets, a significant portion of the portfolio is associated either directly or indirectly with real estate. At December 31, 1998, approximately $70.3 \%$ of the portfolio consisted of real estate loans. Residential properties comprise approximately $68.1 \%$ of the real estate portfolio.

Management is continually analyzing its loan portfolio in an effort to identify and resolve its problem assets as quickly and efficiently as possible. As of December 31, 1998, management believes it has identified and adequately reserved for such problem assets. However, management recognizes that many factors can adversely impact various segments of its markets, creating financial difficulties for certain borrowers. As such, management continues to focus its attention on promptly identifying and providing for potential losses as they arise.

Investment Securities
In 1998, the Company's average investment portfolio decreased \$19.8 million, or $10.2 \%$, compared to a decrease of $\$ 32.5$ million, or $14.3 \%$ in 1997. As a percentage of average earning assets, the investment portfolio represented $16.4 \%$ in 1998, compared to $19.4 \%$ in 1997.
During the fourth quarter of 1998, the Company purchased approximately $\$ 200.0$ million in investment securities as a result of the assumption of deposits from First Union, increasing the portfolio to $28.9 \%$ of earning assets.

In 1998, average taxable investments decreased $\$ 17.1$ million, or $13.7 \%$, while tax-exempt investments decreased $\$ 2.7$ million, or $3.8 \%$. Since the enactment of the Tax Reform Act of 1986 , which significantly reduced the tax benefits associated with tax-exempt investments, management has monitored the level of tax-exempt investments. The taxexempt portfolio, as a percent of average earning assets, has declined from 18.9\% in 1986 to $6.3 \%$ in 1998. Management continues to purchase "bank qualified" municipal issues when it considers the yield to be attractive and the Company can do so without adversely impacting its tax position. As part of the addition to the portfolio discussed above, municipal securities, totaling approximately $\$ 28.6$ million, were purchased during the fourth quarter.

The investment portfolio is a significant component of the Company's operations and, as such, it functions as a key element of liquidity and asset/liability management. Securities may be classified as held-to-maturity, available-for-sale or trading. As of December 31, 1998, all securities are classified as available-for-sale. Classifying securities as available-for-sale offers management full flexibility in managing its liquidity and interest rate sensitivity without adversely impacting its regulatory capital levels. Securities in the available-for-sale portfolio are recorded at fair value and unrealized gains and losses associated with these securities are recorded, net of tax, in the accumulated other comprehensive income component of shareowners' equity. At December 31, 1998, shareowners' equity included a net unrealized gain of $\$ 678,000$, compared to $\$ 607,000$ at December 31,
1997. It is neither management's intent nor practice to participate in the trading of investment securities for the purpose of recognizing gains and therefore the Company does not maintain a trading portfolio.

The average maturity of the total portfolio at December 31, 1998 and 1997, was 2.98 and 1.93 years, respectively. See Table 10 for a breakdown of maturities by portfolio.

The weighted average taxable-equivalent yield of the investment portfolio at December 31, 1998, was $5.75 \%$ versus $6.48 \%$ in 1997. The quality of the municipal portfolio at such date is depicted in the chart below. There were no investments in obligations, other than U.S. Governments, of any one state, municipality, political subdivision or any other issuer that exceeded $10 \%$ of the Company's shareowners' equity at December 31, 1998.

Table 10 and Note 3 in Notes to Consolidated Financial Statements present a detailed analysis of the Company's investment securities as to type, maturity and yield.

MUNICIPAL PORTFOLIO QUALITY
(Dollars in Thousands)

| Moody's Rating | Amortized Cost <br> $\$ 58,450$ | Percentage |
| :--- | :---: | :---: |
| AAA | 2,684 | $61.6 \%$ |
| AA-1 | 1,831 | 2.8 |
| AA-2 | 2,456 | 1.9 |
| AA-3 | 1,493 | 2.6 |
| AA | 3,275 | 1.6 |
| A-1 | 1,077 | 3.4 |
| A-2 | 3,507 | 1.1 |
| A | 424 | 3.7 |
| BAA | 19,721 | .5 |
| Not Rated (1) | $\$ 94,918$ | 20.8 |
| $\quad$ Total |  | $100.0 \%$ |

(1) Of the securities not rated by Moody's, $\$ 13.0$ million are rated
"A" or higher by $S \& P$.

Table 10
MATURITY DISTRIBUTION OF INVESTMENT SECURITIES
(Dollars in Thousands)

$$
\text { As of December 31, } 1998
$$

Weighted
Amortized Cost Market Value Average Yield(1)
U. S. GOVERNMENTS

Due in 1 year or less
Due over 1 year thru 5 years
Due over 5 years thru 10 years
Due over 10 years TOTAL

STATE \& POLITICAL SUBDIVISIONS
Due in 1 year or less
Due over 1 year thru 5 years
Due over 5 years thru 10 years
Due over 10 years TOTAL

MORTGAGE-BACKED SECURITIES (2)
Due in 1 year or less
Due over 1 year thru 5 years
Due over 5 years thru 10 years
Due over 10 years
TOTAL
OTHER SECURITIES
Due in 1 Year or less
Due over 1 year thru 5 years
Due over 5 years thru 10 years
Due over 10 years* TOTAL

Total Investment Securities
*Federal Home Loan Bank Stock and Federal Reserve Bank Stock do not have stated maturities.
(1) Weighted average yields are calculated on the basis of the
amortized cost of the security. The weighted average yields on taxexempt obligations are computed on a taxable-equivalent basis using a 35\% tax rate.
(2) Based on weighted average life.

| AVERAGE MATURITY (In Years) |  |
| :--- | :--- |
| AS OF DECEMBER 31, 1998 |  |
|  |  |
| U.S. Governments | 2.32 |
| State and Political Subdivisions | 3.52 |
| Mortgage-Backed Securities | 4.14 |
| Other Securities | 1.83 |
| $\quad$ TOTAL | 2.98 |

Deposits And Funds Purchased
Average total deposits increased from $\$ 924.9$ million in 1997 to $\$ 985.1$ million in 1998, representing an increase of $\$ 60.2$ million, or $6.5 \%$, compared with an increase of $\$ 68.4$ million, or $8.0 \%$ in 1997. In 1998, the annual average increase is attributable to the acquisition of First Federal-Florida offices and internal growth. In 1997, the increase is attributable to the acquisition of First Financial.

In the fourth quarter of 1998, deposits averaged $\$ 1.06$ billion, compared to $\$ 925.0$ million for the same period in 1997. The Company continues to experience a notable increase in competition for deposits, in terms of both rate and product. The Company introduced CashPower, a higher yielding money market product in the fourth quarter of 1998. The new CashPower product represents $26.9 \%$ of the money market balance at year end 1998.

As of year-end 1998, deposits totaled $\$ 1.3$ billion, an increase of $\$ 331$ million over the year-end 1997. This increase primarily reflects growth through acquisitions (approximately $\$ 275$ million) and the introduction of the CashPower account.

Table 2 provides an analysis of the Company's average deposits, by category, and average rates paid thereon for each of the last three years. Table 11 reflects the shift in the Company's deposit mix over the last three years and Table 12 provides a maturity distribution of time deposits in denominations of $\$ 100,000$ and over.

Average funds purchased, which include federal funds purchased and securities sold under agreements to repurchase, increased \$6.3 million, or $19.9 \%$. See Note 8 in the Notes to Consolidated Financial Statements for further information.

Table 11
SOURCES OF DEPOSIT GROWTH
(Average Balances - Dollars in Thousands)

|  | $\begin{aligned} & 1997 \text { to } \\ & 1998 \\ & \text { Change } \end{aligned}$ | Percentage of Total Change | Components $1998$ | $\begin{aligned} & \text { of Total } \\ & 1997 \end{aligned}$ | $\begin{gathered} \text { Deposits } \\ 1996 \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Noninterest Bearing Deposits | \$12,726 | 21.1\% | 21.3\% | 21.1\% | 21.5\% |
| NOW Accounts | 3,471 | 5.8 | 12.1 | 12.5 | 13.6 |
| Money Market Accounts | 2,560 | 4.3 | 8.8 | 9.2 | 10.4 |
| Savings | 5,684 | 9.4 | 10.2 | 10.3 | 11.2 |
| Other Time Deposits | 35,787 | 59.4 | 47.6 | 46.9 | 43.3 |
| Total Deposits | \$60,228 | 100.0\% | 100.0\% | 100.0\% | 100.0\% |

Table 12
MATURITY DISTRIBUTION OF CERTIFICATES OF DEPOSIT \$100,000 OR OVER
(Dollars in Thousands)

| December 31, 1998 |  |
| :---: | :---: | Percent

## LIQUIDITY AND CAPITAL RESOURCES

Liquidity for a banking institution is the availability of funds to meet increased loan demand and/or excessive deposit withdrawals.
Management monitors the Company's financial position to ensure it has ready access to sufficient liquid funds to meet normal transaction
requirements, take advantage of investment opportunities and cover unforeseen liquidity demands. In addition to core deposit growth, sources of funds available to meet liquidity demands include cash received through ordinary business activities (i.e. collection of interest and fees), federal funds sold, loan and investment maturities, bank lines of credit for the Company and approved lines for the purchase of federal funds by CCB.

As of December 31, 1998, the Company had a $\$ 25.0$ million credit facility under which $\$ 17$ million was currently available. The facility offers the Company an unsecured, revolving line of credit for a period of three years which matures in November 2001. Upon expiration of the revolving line of credit, the outstanding balance may be converted to a term loan and repaid over a period of seven years. The term loan is to be secured by stock of a subsidiary bank equal to at least $125 \%$ of the principal balance of the term loan. The Company, at its option, may select from various loan rates including Prime, LIBOR or the lenders' Cost of Funds rate ("COF"), plus or minus increments thereof. The LIBOR or COF rates may be fixed for a period of up to six months. The Company also has the option to select fixed rates for periods of one through five years. On July 1, 1996, the Company borrowed $\$ 15.0$ million in connection with the acquisition of First Financial. In 1998, the Company reduced the amount of debt to $\$ 8.0$ million. The average interest rate during 1998 was $7.11 \%$.

The Company's credit facility imposes certain limitations on the level of the Company's equity capital, and federal and state regulatory agencies have established regulations which govern the payment of dividends to a bank holding company by its bank subsidiaries. Based on the Company's current financial condition, these limitations and/or regulations do not impair the Company's ability to meet its cash obligations or limit the Company's ability to pay future dividends on its common stock at current payout rate.

At December 31, 1998, the Company had $\$ 10.4$ million in long-term debt outstanding to the Federal Home Loan Bank of Atlanta. The debt consists of ten loans. The interest rates are fixed and the weighted average rate at December 31, 1998 was $6.10 \%$. Required annual principal reductions approximate $\$ 541,000$, with the remaining balances due at maturity ranging from 2005 to 2018. The debt was used to match-fund selected lending activities and is secured investment securities and by first mortgage residential real estate loans which are included in the Company's loan portfolio. See Note 9 in the Notes to Consolidated Financial Statements for additional information as to the Company's long-term debt.

The Company is a party to financial instruments with off-balance-sheet risks in the normal course of business to meet the financing needs of its customers. At December 31, 1998, the Company had $\$ 251.9$ million in commitments to extend credit and $\$ 2.3$ million in standby letters of credit. Commitments to extend credit are agreements to lend to a customer so long as there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. Since many of the commitments are expected to expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements. Standby letters of credit are conditional commitments issued by the Company to guarantee the performance of a customer to a third party. The Company uses the same credit policies in establishing commitments and issuing letters of credit as it does for on-balance-sheet instruments. If commitments arising from these financial instruments continue to require funding at historical levels, management does not anticipate that such funding will adversely impact its ability to meet on-going obligations.

It is anticipated capital expenditures will approximate $\$ 6.0$ to $\$ 7.0$ million over the next twelve months. Management believes these capital expenditures can be funded internally without impairing the Company's ability to meet its on-going obligations.

Shareowners' equity as of December 31, for each of the last three years is presented below.

Shareowners' Equity
(Dollars in Thousands)

|  | 1998 | 1997 | 1996 |  |
| :--- | ---: | ---: | ---: | ---: |
| Common Stock |  |  |  |  |
| Additional Paid-in Capital | $\$$ | 102 | $\$$ | 101 |
| Retained Earnings | 8,561 | 6,544 | 100 |  |
| $\quad$ Subtotal | 119,521 | 108,555 | 97,881 |  |
| Accumulated Other Comprehensive | 128,184 | 115,200 | 102,923 |  |
| $\quad$ Income, Net of Tax |  |  |  |  |
| Total Shareowners' Equity | 678 | 607 | 86 |  |

The Company continues to maintain a strong capital position. The ratio of shareowners' equity to total assets at year-end was $8.93 \%$, $10.37 \%$ and $9.17 \%$, in 1998,1997 and 1996 , respectively. The lower capital ratio in 1998 compared to 1997 reflects the acquisitions of First Federal-Florida and First Union offices. Both acquisitions were accounted for as a purchase.

The Company is subject to risk-based capital guidelines that measure capital relative to risk weighted assets and off-balance-sheet financial instruments. Capital guidelines issued by the Federal Reserve Board require bank holding companies to have a minimum total risk-based capital ratio of $8.00 \%$, with at least half of the total capital in the form of Tier 1 capital. Capital City Bank Group, Inc., exceeded these capital guidelines, with a total risk-based capital ratio of $11.11 \%$ and a Tier 1 ratio of $10.14 \%$, compared to $15.67 \%$ and 14.43\%, respectively, in 1997.

In addition, a tangible leverage ratio is now being used in connection with the risk-based capital standards and is defined as Tier 1 capital divided by average assets. The minimum leverage ratio under this standard is $3 \%$ for the highest-rated bank holding companies which are not undertaking significant expansion programs. An additional 1\% to $2 \%$ may be required for other companies, depending upon their regulatory ratings and expansion plans. On December 31, 1998, the Company had a leverage ratio of $7.84 \%$ compared to $9.65 \%$ in 1997 . See Note 13 in the Notes to Consolidated Financial Statements for additional information as to the Company's capital adequacy.

Dividends declared and paid totaled $\$ .43$ per share in 1998. During the fourth quarter of 1998 the quarterly dividend was raised nine percent from $\$ .11$ per share to $\$ .12$ per share. The Company declared dividends of $\$ .37$ per share in 1997 and $\$ .34$ per share in 1996. The dividend payout ratio was $28.2 \%, 26.1 \%$, and $25.5 \%$ for 1998,1997 and 1996, respectively. Dividends declared per share in 1998 represented a $16.2 \%$ increase over 1997.

At December 31, 1998, the Company's common stock had a book value of $\$ 12.70$ per share compared to $\$ 11.54$ in 1997. Beginning in 1994, book value has been impacted by the net unrealized gains and losses on investment securities available-for-sale. At December 31, 1998, the net unrealized gain was $\$ 678,000$. At December 31, 1997, the Company had a net unrealized gain of $\$ 607,000$ and thus the net impact on equity for the year was an increase in book value of $\$ 71,000$.

The Company began a stock repurchase plan in 1989, which remains in effect and provides for the repurchase of up to 900,000 shares. As of December 31, 1998, the Company had repurchased 790,740 shares under the plan. No shares were repurchased during 1998.

The Company offers an Associate Incentive Plan under which certain associates are eligible to earn shares of CCBG stock based upon achieving established performance goals. The Company issued 48,508 shares in 1998 under this plan.

The Company also offers stock purchase plans to its associates and directors. In 1998, 30,314 shares were issued under these plans.

The Board of Directors approved a Dividend Reinvestment and Optional Stock Purchase Plan for the Company in December, 1996. Shares for this plan were purchased in the open market. In 1997, 14, 052 shares were issued under this plan. In 1998, no shares were issued under this plan.

The Company offers a $401(k)$ Plan which enables associates to defer a portion of their salary on a pre-tax basis. The plan covers substantially all of the Company associates who meet the minimum age requirement. The Plan is designed to enable participants to elect to have an amount withheld from their compensation in any plan year and placed in the $401(k)$ Plan trust account. Matching contributions from the Company can be made up to $6 \%$ of the participant's compensation. During 1998, no contributions were made by the Company. The participants may choose to invest their contributions into seven investment funds, including CCBG common stock.

Inflation
The impact of inflation on the banking industry differs significantly from that of other industries in which a large portion of total resources are invested in fixed assets such as property, plant and equipment.

Assets and liabilities of financial institutions are virtually all monetary in nature, and therefore are primarily impacted by interest rates rather than changing prices. While the general level of
inflation underlies most interest rates, interest rates react more to change in the expected rate of inflation and to changes in monetary and fiscal policy. Net interest income and the interest rate spread are good measures of the Company's ability to react to changing interest rates and are discussed in further detail in the section entitled "Earnings Analysis."

## YEAR 2000 COMPLIANCE

## Introduction

The YEAR 2000 issue creates challenges with respect to the automated systems used by financial institutions and other companies. Many programs and systems are not able to recognize the year 2000, or that the new millennium is a leap year. The problem is not limited to computer systems. YEAR 2000 issues will potentially effect every system that has an embedded microchip containing this flaw.

The YEAR 2000 challenge impacts the Company as many of its
transactions are date sensitive. The Company also is effected by the ability of its vendors, suppliers, customers and other third parties to be YEAR 2000 compliant.

State of Readiness
The Company is committed to addressing the YEAR 2000 challenges in a prompt and responsible manner and has dedicated significant resources to do so. An assessment of the Company's automated systems and third party operations was completed and a plan has been implemented. The Company's YEAR 2000 compliance plan ("Y2K Plan") has nine phases. These phases are (1) project management, (2) awareness, (3)
assessment, (4) renovation, (5) testing and implementation, (6) risk assessment, (7) customer awareness, (8) contingency planning, and (9) verification. The Company has substantially completed phases one, two, three, four, five, six, and eight, although appropriate follow-up activities are continuing to occur. The Company will continue the testing and implementation phases of the Y2K Plan throughout the remainder of the year, and has adopted a comprehensive customer awareness program (phase seven).
(1) Project Management: The Company has assigned primary responsibility for the YEAR 2000 project to the President of Capital City Services Company, a wholly owned subsidiary of Capital City Bank Group, Inc. Also, the Company has hired an outside consultant to assist in project administration. Monthly updates are provided to senior management and quarterly updates are provided to the Board of Directors in order to assist them in overseeing the Company's readiness.
(2) Awareness: The Company has defined the YEAR 2000 problem and gained executive level support for allocation of the resources necessary to renovate and/or upgrade all systems. A YEAR 2000 team has been established and meets regularly. The strategy developed for YEAR 2000 compliance covers in-house systems, service bureaus for systems that are outsourced, vendors, auditors, customers, and suppliers.
(3) Assessment: The Company has completed this phase of the compliance plan. Information Technology "IT" and non-IT systems have been assessed and mission critical applications that could potentially be affected have been identified. Mission critical is defined as anything that may have a material adverse effect on the Company if not YEAR 2000 compliant.
(4) Renovation: The Company is upgrading and replacing IT and non-IT systems where appropriate, and all such replacements were complete by June 30, 1999.
(5) Testing and Implementation: The Company's testing of Mission Critical systems was approximately 99\% complete by June 30, 1999. Throughout 1999, the Company will continue to test IT and non-IT systems and applications already implemented for YEAR 2000 compliance. As systems test successfully for YEAR 2000 compliance, they will be certified as compliant and accepted for implementation.
(6) Risk Assessment: Lending officers have been trained on YEAR 2000 issues and have documented YEAR 2000 readiness of borrowers. Significant borrowers were mailed a questionnaire and have been assigned a YEAR 2000 risk rating by the Company. Appropriate response to current and future credit requests will take their YEAR 2000 status into consideration. A similar assessment was conducted of deposit customers relative to liquidity risk. Investment and funding strategies have been planned to ameliorate any potential risk in this area.
(7) Customer Awareness: During the second quarter of 1999, the Company initiated a comprehensive plan to increase customer awareness of the YEAR 2000 issue and to inform customers of the bank's efforts to become compliant. This plan includes posting information on the Company's web site, distribution of quarterly press releases, statement stuffers and lobby brochures. Associate training was conducted to assure that customers are provided with accurate information about the Company's Y2K readiness.
(8) Contingency Planning: The Company has drafted a Business Resumption/Contingency Plan for the YEAR 2000. This plan will incorporate back-up systems and procedures for Core business processes, should any unforeseen disruptions occur. This plan was substantially completed by June 30, 1999.
(9) Verification: The Verification process will take place subsequent to the actual Century Date Change. This will involve verifying successful transition to the YEAR 2000 of all systems and applications, at all critical dates and functions to the YEAR 2000. Monitoring and reporting protocol has been established for this phase.

Estimated Costs to Address the Company's YEAR 2000 Issues
Costs directly related to YEAR 2000 issues are estimated to be
$\$ 780,000$ from 1998 to 2000 , of which approximately $85 \%$ has been spent as of June 30 , 1999. Approximately $75 \%$ of the total spending represents costs to modify existing systems. Costs incurred by the Company prior to 1998 were immaterial. This estimate assumes that the Company will not incur significant YEAR 2000 related costs on behalf of its vendors, suppliers, customers and other third parties.

Risks of the Company's YEAR 2000 Issues
The YEAR 2000 presents certain risks to the Company and its operations. Some risks are present because the Company purchased technology applications from other parties who face YEAR 2000 challenges and additional risks that are inherent in the business of banking. Management has identified the following potential risks which could have a material adverse effect on the Company's business.

1. The Company's subsidiary bank may experience a liquidity problem if there are a significant amount of deposits withdrawn by customers who have uncertainties associated with the YEAR 2000. The Company has implemented a contingency plan to ensure there are appropriate levels of funding available.
2. The Company's operations could be materially affected by the failure of third parties who provide mission critical IT and non-IT systems. The Company has identified its mission critical third parties and will monitor their Y2K Plan progress. In response to this concern, the Company has identified and contacted the third parties who provide mission critical applications. The Company has received YEAR 2000 compliance assurances from third parties who provide mission critical applications and will continue to monitor and test their efforts for YEAR 2000 compliance.
3. The Company's ability to operate effectively in the YEAR 2000 could be adversely affected by the ability to communicate and to access utilities. The Company is in the process of incorporating a contingency plan for addressing this situation.
4. The Company's subsidiary bank lends significant amounts to businesses and contractors in our market area. If the businesses are adversely affected by the YEAR 2000 issues, their ability to repay loans could be impaired and increased credit risk could affect the Company's financial performance. As part of the Company's Y2K Plan, the Company has identified its significant borrowers, and has documented their YEAR 2000 readiness and risk to the Company.
5. Sanctions could be imposed against the Company if it does not meet deadlines or follow timetables established by the federal and state governmental agencies which regulate the Company and its subsidiaries. The Company has incorporated the regulatory guidelines for YEAR 2000 into its Y2K Plan.

## Contingency Plan

Contingency plans for YEAR 2000 related interruptions have been developed and will include, but not be limited to, the development of emergency backup and recovery procedures, remediation of existing systems parallel with installation of new systems, replacing electronic applications with manual processes, and identification of alternate suppliers. All plans were substantially completed by June 30, 1999.

In June 1998, the Financial Accounting Standards Board "FASB" issued Statement of Financial Accounting Standards "SFAS" No. 133 "Accounting
for Derivative Instruments of Hedging Activities" as amended. The statement establishes accounting and reporting standards for derivative instruments (including certain derivative instruments imbedded in other contracts). The statement is effective for fiscal years beginning after June 15, 2000. The adoption of this standard is not expected to have a material impact on reported results of operations of the Company.

Effective February 1998, the Company adopted SFAS No. 132 "Employers Disclosure about Pensions and Other Post-Retirement Benefits". Statement 132 standardizes the disclosure requirements for pension and other post-retirement benefits and requires additional information on changes in the benefit obligations and fair values of plan assets. The Statement suggests combined formats for presentation of pension and other post-retirement benefit disclosures. The adoption of this standard did not have a material impact on reported results of operations of the Company.

Effective January 1, 1998, the Company adopted SFAS No. 130,
"Reporting Comprehensive Income". Statement 130 provides new accounting and reporting standards for reporting and displaying comprehensive income and its components in a full set of generalpurpose financial statements. The adoption of this standard did not have a material impact on reported results of operations of the Company.

In February 1997, the FASB issued SFAS No. 128, "Earnings Per Share". SFAS 128 provides new accounting and reporting standards for reporting basic and diluted earnings per share. The adoption of this standard on January 1, 1997 did not have a material impact on the reported results of operations of the Company.

In February 1997, the FASB issued SFAS No. 129, "Disclosure of Information About Capital Structure". SFAS 129 provides new accounting and reporting standards for disclosing information about an entity's capital structure. The adoption of this standard on January 1,1997 did not have a material impact on the reported results of operation of the Company.

In June 1996, the FASB issued SFAS No. 125 "Accounting for Transfers and Servicing of Financial Assets and Extinguishments of Liabilities." SFAS 125 provides new accounting and reporting standards for sales, securitizations, and servicing of receivables and other financial assets, for certain secured borrowing and collateral transactions, and for extinguishment of liabilities. The adoption of this standard on January 1, 1997, did not have a material impact on the financial condition or results of operations of the Company.

Item 7A. Quantitative and Qualitative Disclosure About Market Risk

## Overview

Market risk management arises from changes in interest rates, exchange rates, commodity prices and equity prices. The Company has risk management policies to monitor and limit exposure to market risk. Capital City Bank Group does not actively participate in exchange rates, commodities or equities. In asset and liability management activities, policies are in place that are designed to minimize structural interest rate risk.

Interest Rate Risk Management
The normal course of business activity exposes Capital City Bank Group to interest rate risk. Fluctuations in interest rate risk may result in changes in the fair market value of the Company's financial instruments, cash flows and net interest income. Capital City Bank Group's asset/liability management process manages the Company's interest rate risk.

The financial assets and liabilities of the Company are classified as other-than-trading. An analysis of the other-than-trading financial components, including the fair values, are presented in Table 13. This table presents the Company's consolidated interest rate sensitivity position as of year-end 1998 based upon certain assumptions as set forth in the Notes to the Table. The objective of interest rate sensitivity analysis is to measure the impact on the Company's net interest income due to fluctuations in interest rates. The asset and liability values presented in Table 13 may not necessarily be indicative of the Company's interest rate sensitivity over an extended period of time.

The Company is currently liability sensitive which generally indicates that in a period of rising interest rates the net interest margin will be adversely impacted as the velocity and/or volume of liabilities being repriced exceeds assets. However, as general interest rates rise or fall, other factors such as current market conditions and competition may impact how the Company responds to changing rates and thus impact the magnitude of change in net interest income.

<TABLE>
Table 13
FINANCIAL ASSETS AND LIABILITITES MARKET RISK ANALYSIS(1)
(Dollars in Thousands)
Other Than Trading Portfolio
<CAPTION>
December 31,
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline Fair & 1999 & 2000 & 2001 & \multicolumn{2}{|r|}{2002} & \multicolumn{2}{|r|}{2003} & \multicolumn{2}{|l|}{Beyond} & \multicolumn{2}{|r|}{Total} \\
\hline \multicolumn{12}{|l|}{Value} \\
\hline <S> & <C> & <C> & <C> & \multicolumn{2}{|l|}{<C>} & \multicolumn{2}{|l|}{<C>} & \multicolumn{2}{|l|}{<C>} & \multicolumn{2}{|l|}{<C>} \\
\hline \multicolumn{12}{|l|}{<C>} \\
\hline \multicolumn{12}{|l|}{Loans} \\
\hline Fixed Rate & \$ 89,458 & \$ 33,645 & \$ 53,607 & \$ & 45,939 & \$ & 46,792 & \$ & 73,161 & \$ & 342,602 \\
\hline \multicolumn{12}{|l|}{\$ 347,280} \\
\hline Average Interest Rate & 9.90\% & 10.22\% & 9.78\% & & 9.24\% & & 8.87\% & & 7.43\% & & 9.16\% \\
\hline Floating Rate(2) & 388,384 & 43,862 & 21,462 & & 14,384 & & 13,117 & & 20,406 & & 501,615 \\
\hline \multicolumn{12}{|l|}{508,294} \\
\hline Average Interest Rate & 8.55\% & 7.86\% & 8.27\% & & 8.63\% & & 8.20\% & & 8.09\% & & 8.45\% \\
\hline \multicolumn{12}{|l|}{Investment Securities(3)} \\
\hline Fixed Rate & 97,971 & 52,885 & 28,049 & & 39,609 & & 21,408 & & 119,666 & & 359,588 \\
\hline \multicolumn{12}{|l|}{359,588} \\
\hline Average Interest Rate & 5.78\% & 5.59\% & 6.11\% & & 6.59\% & & 5.75\% & & 5.72\% & & 5.85\% \\
\hline Floating Rate & - & 10,770 & 729 & & - & & - & & 510 & & 12,009 \\
\hline \multicolumn{12}{|l|}{12,009} \\
\hline Average Interest Rate & - & 6.39\% & 5.71\% & & - & & - & & 6.29\% & & 6.34\% \\
\hline \multicolumn{12}{|l|}{Other Earning Assets} \\
\hline Fixed Rates & - & - & - & & - & & - & & - & & - \\
\hline \multicolumn{12}{|l|}{-} \\
\hline Average Interest Rates & - & - & - & & - & & - & & - & & - \\
\hline Floating Rates & 53,500 & - & - & & - & & - & & 10,151 & & 63,651 \\
\hline \multicolumn{12}{|l|}{63,651} \\
\hline Average Interest Rates & 5.20\% & - & - & & - & & - & & 4.15 & & 4.37\% \\
\hline Total Financial Assets & \$629,313 & \$141,162 & \$103,847 & \$ & 99,932 & \$ & 81,317 & & 223,894 & & 279,465 \\
\hline \multicolumn{12}{|l|}{\$1,290,822} \\
\hline Average Interest Rates & 8.02\% & 7.46\% & 8.45\% & & 8.10\% & & 7.94\% & & 6.43\% & & \(7.72 \%\) \\
\hline \multicolumn{12}{|l|}{Deposits (4)} \\
\hline Fixed Rate Deposits & \$470,472 & \$ 75,001 & \$ 12,741 & \$ & 6,442 & \$ & 2,961 & \$ & 177 & \$ & 567,794 \\
\hline \multicolumn{12}{|l|}{\$571,111} \\
\hline Average Interest Rates & 5.14\% & 5.45\% & 5.32\% & & 5.32\% & & 5.03\% & & 5.93\% & & 5.19\% \\
\hline Floating Rate Deposits & 374,608 & - & - & & - & & - & & - & & 374,608 \\
\hline \multicolumn{12}{|l|}{374,608} \\
\hline Average Interest Rates & 2.31\% & - & - & & - & & - & & - & & 2.31\% \\
\hline \multicolumn{12}{|l|}{Other Interest Bearing Liabilities} \\
\hline Fixed Rate Debt & 23,263 & 559 & 743 & & 394 & & 407 & & 7,102 & & 32,468 \\
\hline \multicolumn{12}{|l|}{33,057} \\
\hline Average Interest Rate & 2.68\% & 5.79\% & 5.52\% & & 6.02\% & & 6.01\% & & 6.14\% & & 3.64\% \\
\hline Floating Rate Debt & 34,199 & - & - & & - & & - & & - & & 34,199 \\
\hline \multicolumn{12}{|l|}{34,199} \\
\hline Average Interest Rate & 4.38\% & - & - & & - & & - & & - & & 4.38\% \\
\hline Total Financial Liabilities & \$902,542 & \$ 75,560 & \$ 13,484 & \$ & 6,836 & \$ & 3,368 & \$ & 7,279 & & 009,069 \\
\hline \multicolumn{12}{|l|}{\$1,012,975} \\
\hline Average interest Rate & 3.88\% & 5.45\% & 5.33\% & & \(5.36 \%\) & & 5.15\% & & 6.13\% & & 4.05\% \\
\hline
\end{tabular}
(1) Based upon expected cash flows, unless otherwise indicated.
(2) Based upon a combination of expected maturities and repricing opportunities.
(3) Based upon contractual maturity, except for callable and floating rate securities, which are based on expected maturity and weighted average life, respectively.
(4) Savings, NOW and money market accounts can be repriced at any time, therefore, all such balances are included as floating rates deposits in 1999. Other time deposits balances are classified according to maturity.
</TABLE>
Item 8. Financial Statements and Supplementary Data

<TABLE>
Table 14
QUARTERLY FINANCIAL DATA (UNAUDITED)
(Dollars in Thousands, Except Per Share Data) (1)
<CAPTION>
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline \multirow[t]{4}{*}{\begin{tabular}{l}
<S> \\
Summary of Operations:
\end{tabular}} & \multicolumn{8}{|c|}{1998} & \multicolumn{8}{|c|}{1997} \\
\hline & \multicolumn{2}{|l|}{Fourth} & \multicolumn{2}{|r|}{Third} & \multicolumn{2}{|r|}{Second} & \multicolumn{2}{|r|}{First} & \multicolumn{2}{|r|}{Fourth} & \multicolumn{2}{|r|}{Third} & \multicolumn{2}{|r|}{Second} & \multicolumn{2}{|r|}{First} \\
\hline & \multicolumn{2}{|l|}{<C>} & \multicolumn{2}{|l|}{<C>} & \multicolumn{2}{|l|}{<C>} & \multicolumn{2}{|l|}{<C>} & \multicolumn{2}{|l|}{<C>} & \multicolumn{2}{|l|}{<C>} & \multicolumn{2}{|l|}{<C>} & \multicolumn{2}{|l|}{<C>} \\
\hline & \multicolumn{16}{|c|}{Summary of Operations:} \\
\hline Interest Income & \$ & 22,904 & \$ & 21,974 & \$ & 22,402 & \$ & 21,730 & \$ & 21,431 & \$ & 21,733 & \$ & 21,211 & \$ & 20,606 \\
\hline Interest Expense & & 9,224 & & 8,673 & & 8,822 & & 8,529 & & 8,261 & & 8,320 & & 8,237 & & 7,894 \\
\hline Net Interest Income & & 13,680 & & 13,301 & & 13,580 & & 13,201 & & 13,170 & & 13,413 & & 12,974 & & 12,712 \\
\hline Provision for & & & & & & & & & & & & & & & & \\
\hline Loan Loss & & 657 & & 618 & & 618 & & 546 & & 597 & & 709 & & 506 & & 516 \\
\hline \multicolumn{17}{|l|}{Net interest Income} \\
\hline \multicolumn{17}{|l|}{After Provision} \\
\hline for Loan Loss & & 13,023 & & 12,683 & & 12,962 & & 12,655 & & 12,573 & & 12,704 & & 12,468 & & 12,196 \\
\hline Noninterest Income & & 6,260 & & 5,271 & & 5,847 & & 5,206 & & 5,066 & & 4,581 & & 5,137 & & 4,695 \\
\hline Merger Expense & & 115 & & - & & - & & - & & - & & - & & - & & - \\
\hline Noninterest Expense & & 13,150 & & 12,090 & & 12,747 & & 12,342 & & 12,757 & & 11,790 & & 11,746 & & 11,527 \\
\hline \multicolumn{17}{|l|}{Income Before} \\
\hline \multicolumn{17}{|l|}{Provision for} \\
\hline Income Taxes & & 6,018 & & 5,864 & & 6,062 & & 5,519 & & 4,882 & & 5,495 & & 5,859 & & 5,364 \\
\hline \multicolumn{17}{|l|}{Provision for} \\
\hline Income Taxes & & 2,146 & & 2,057 & & 2,065 & & 1,901 & & 1,563 & & 1,861 & & 1,985 & & 1,798 \\
\hline Net Income & \$ & 3,872 & \$ & 3,807 & \$ & 3,997 & \$ & 3,618 & \$ & 3,319 & \$ & 3,634 & \$ & 3,874 & \$ & 3,566 \\
\hline \multicolumn{17}{|l|}{Net Interest} \\
\hline Income (FTE) & \$ & 14,046 & \$ & 13,640 & \$ & 13,922 & \$ & 13,557 & \$ & 13,523 & \$ & 13,819 & \$ & 13,398 & \$ & 13,139 \\
\hline \multicolumn{17}{|l|}{Per Common Share:} \\
\hline Net Income Basic & \$ & . 39 & \$ & . 37 & \$ & . 39 & \$ & . 36 & \$ & . 33 & \$ & . 37 & \$ & . 39 & \$ & . 36 \\
\hline Net Income Diluted & & . 38 & & . 37 & & . 39 & & . 36 & & . 32 & & . 37 & & . 39 & & . 36 \\
\hline Dividends Declared & & . 11 & & . 11 & & . 10 & & . 10 & & . 09 & & . 09 & & . 09 & & . 09 \\
\hline Book Value & & 12.69 & & 12.43 & & 12.10 & & 11.80 & & 11.45 & & 11.16 & & 11.16 & & 11.02 \\
\hline \multicolumn{17}{|l|}{Market Price(2) :} \\
\hline High & & 31.00 & & 33.13 & & 32.67 & & 32.67 & & 27.33 & & 23.50 & & 21.50 & & 21.33 \\
\hline Low & & 24.13 & & 19.00 & & 29.75 & & 29.25 & & 23.00 & & 20.83 & & 19.33 & & 14.00 \\
\hline Close & & 27.63 & & 29.13 & & 31.38 & & 31.67 & & 27.00 & & 23.17 & & 20.83 & & 20.17 \\
\hline
\end{tabular}
\begin{tabular}{|c|c|c|c|c|c|c|c|c|}
\hline \multicolumn{9}{|l|}{Balances:} \\
\hline Total Assets & \$1,257,934 & \$1,148,404 & \$1,156,186 & \$1,147,054 & \$1,108,788 & \$1,106,713\$ & 101,962 & \$1,098,426 \\
\hline Earning Assets & 1,131,933 & 1,038,981 & 1,043,578 & 1,035,971 & 998,037 & 1,003,039 & 998,462 & 987,332 \\
\hline Loans, Net of Unearned & 834,315 & 819,755 & 823,432 & 809,949 & 777,895 & 784,116 & 766,885 & 753,664 \\
\hline Total Deposits & 1,059,192 & 954,652 & 962,719 & 952,511 & 916,952 & 924,297 & 925,649 & 922,780 \\
\hline Total Shareowners' Equity & 128,250 & 123,728 & 121,686 & 119,455 & 113,750 & 112,591 & 106,355 & 103,884 \\
\hline \multicolumn{9}{|l|}{Common Equivalent} \\
\hline \multicolumn{9}{|l|}{Shares:} \\
\hline Basic & 10,158 & 10,158 & 10,140 & 10,123 & 10,067 & 10,055 & 10,004 & 9,998 \\
\hline Diluted & 10,179 & 10,158 & 10,140 & 10,123 & 10,167 & 10,055 & 10,004 & 9,998 \\
\hline \multicolumn{9}{|l|}{Ratios:} \\
\hline ROA & 1.22\% & 1.32\% & 1.39\% & 1.28\% & 1.19\% & 1.30\% & 1.41\% & 1.30\% \\
\hline ROE & 11.98\% & 12.20\% & 13.18\% & 12.28\% & 11.58\% & 13.01\% & 14.61\% & 13.77\% \\
\hline \multicolumn{9}{|l|}{Net Interest} \\
\hline Margin (FTE) & 4.92\% & 5.21\% & 5.35\% & 5.31\% & 5.38\% & 5.47\% & 5.38\% & 5.34\% \\
\hline
\end{tabular}
(1) A All share and per share data have been restated to reflect the pooling-of-interests of Grady Holding Company and its subsidiaries and adjusted to reflect the \(3-f o r-2\) stock split effective June 1, 1998.
(2) Prior to February 3, 1997, there was not an established trading market for the common stock of Capital City Bank Group, Inc.
</TABLE>
Exhibit 99.3 Report Of Independent Certified Public Accountants

To the Shareowners and Board of Directors of Capital City Bank Group, Inc.

We have audited the accompanying consolidated statements of financial condition of Capital City Bank Group, Inc. (a Florida Corporation) and subsidiaries as of December 31, 1998 and 1997, and the related consolidated statements of income, changes in shareowners' equity and cash flows for each of the three years in the period ended December 31, 1998. These consolidated financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audits.

We conducted our audits in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Capital City Bank Group, Inc. and subsidiaries as of December 31, 1998 and 1997, and the results of their operations and their cash flows for each of the three years in the period ended December 31, 1998 in conformity with generally accepted accounting principles.

ARTHUR ANDERSEN LLP

Jacksonville, Florida
May 7, 1999

